

Consolidated Financial Results for the 1st quarter of FY2025

(April 1st 2025 ~ June 30th 2025)

< Aug 7th 2025 >

TORISHIMA PUMP MFG.CO.,LTD.

Securities Code : 6363
www.torishima.co.jp/en

FY2025 1Q Financial Results Outline

		Billions of yen		YOY
● Orders Received	...	21.8	-2.4	-9.6%
● Sales	...	19.9	+2.4	+13.7%
● Operating Income	...	0.2	-0.5	-71.4%
● Ordinary Income	...	-0.3	-1.1	—
● Net Income	...	-0.3	-1.6	—

FY2025 1Q Consolidated Financial Results



- Orders received: Public sector orders decreased by 6.9%, private sector orders increased by 4.5%, and overseas orders decreased by 12.8%. Overall, orders received were down 9.6% to 21.8 billion yen.
- Sales: Public sector sales increased by 26.3%, private sector sales increased by 11.7%, and overseas sales increased by 10.7%. Overall, sales were up 13.7% to 19.9 billion yen.
- Operating profit decreased by 0.5 billion yen due to a lower gross profit margin and increased SG&A expenses, despite increased sales.

	FY2024 1Q	FY2025 1Q	YOY		FY2024 Full-year plan	Progress
			Amount	%		
Orders Received	24.2	21.8	-2.4	-9.6%	90.0	24.2%
Sales	17.5	19.9	+2.4	+13.7%	89.0	22.3%
Gross profit (Gross profit margin)	4.9 (27.8%)	4.7 (23.7%)	-0.2 (-4.1pt)	-4.1%		
SG&A expense	4.2	4.5	+0.3	+7.1%		
Operating profit (Operating profit margin)	0.7 (3.9%)	0.2 (1.1%)	-0.5 (+2.8pt)	-71.4%	6.7 (7.5%)	3.0%
Non-operating Profit or loss	0.1	-0.5	-0.6	—	—	—
Ordinary profit	0.8	-0.3	-1.1	—	5.8	—
Extraordinary profit or loss	1.0	-	-1.0	—	—	—
Net profit	1.3	-0.3	-1.6	—	4.3	—

Billions of yen

*Foreign exchange rate (1USD)

¥161.07-30.06.2024

¥144.81-30.06.2025

assumptions:¥145

FY2024 1Q Financial Results

(Non-consolidated / Subsidiaries)



■ Non-consolidated

	FY2024 1Q	FY2025 1Q	YOY	
			Amount	%
Sales	12.0	15.8	-3.8	+31.7%
Gross profit (Gross profit margin)	2.4 (20.0%)	2.5 (15.8%)	+0.1 (4.2pt)	+4.2%
SG&A expense	2.4	2.6	+0.2	+8.3%
Operating profit (Operating profit margin)	-0 (-0.3%)	-0.1 (-0.6%)	-0.1 (-0.3pt)	—

- Sales increased across all segments: public, private, and overseas.
- In terms of profit, the public sector remained strong, and the private sector was largely flat. Although the gross profit margin in the overseas sector declined compared to the same period last year due to a concentration of relatively lower-margin projects, these were strategically secured as a foothold for acquiring high-profit services in the future.
- The in-house production is progressing as planned, and we have completed the acquisition of two machining companies.

■ Subsidiaries*

Billions of yen

	FY2024 1Q	FY2025 1Q	YOY	
			Amount	%
Sales	7.5	7.4	-0.1	-1.3%
Gross profit (Gross profit margin)	2.7 (36.0%)	2.4 (32.4%)	-0.3 (-3.6pt)	-11.1%
SG&A expense	1.9	2.0	+0.1	+5.3%
Operating profit (Operating profit margin)	0.8 (10.7%)	0.4 (5.4%)	+0.4 (+5.3pt)	-50.0%

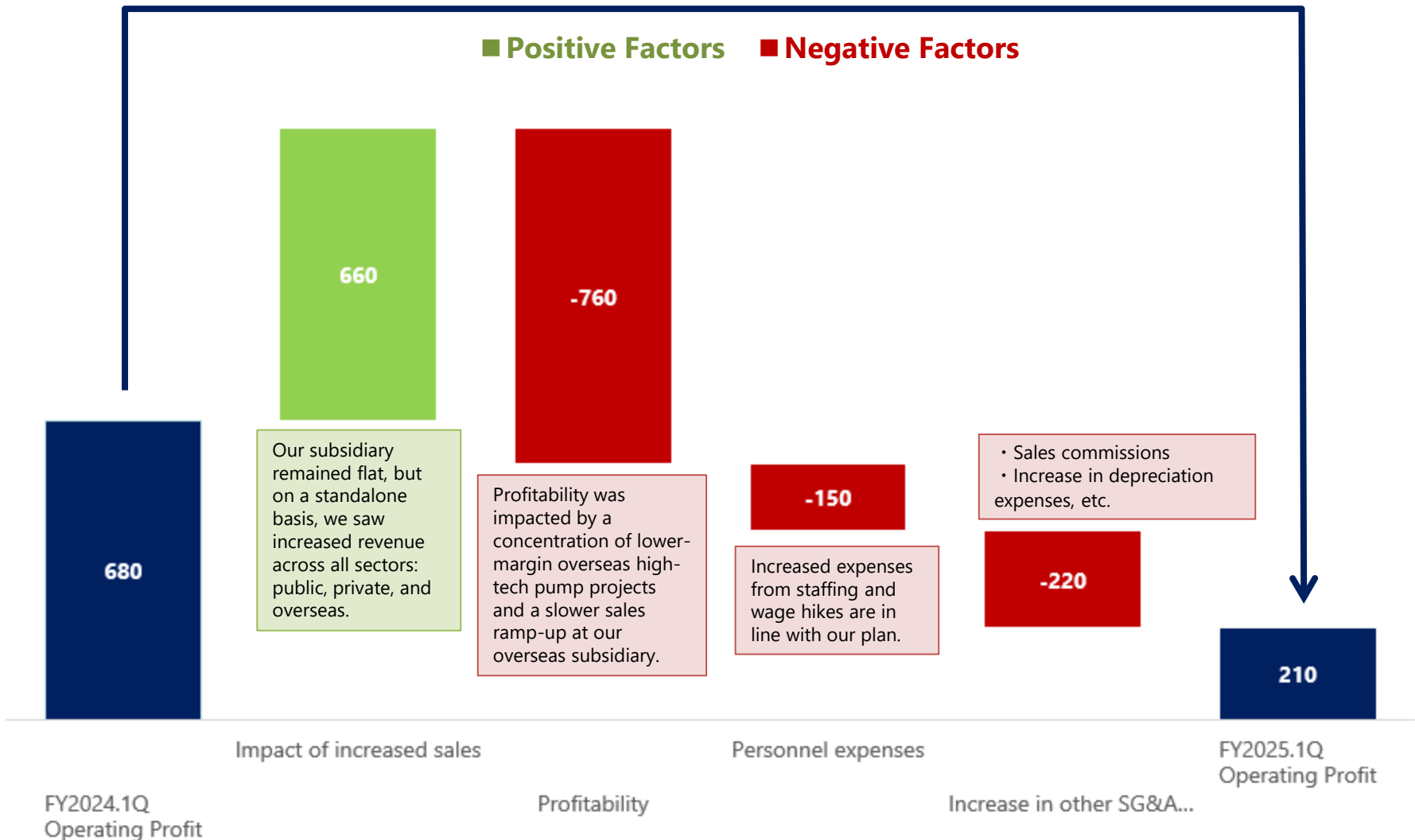
- Although the sales launch of our service subsidiary was slow, orders remain firm, and we anticipate steady progress towards the full-year target.

*Subsidiary financial results are before consolidation adjustments. Therefore, non-consolidated + subsidiary does not = consolidated results.

Analysis of Operating Profit Changes

470 Millions Yen Decrease in Operating Profit

Millions of yen



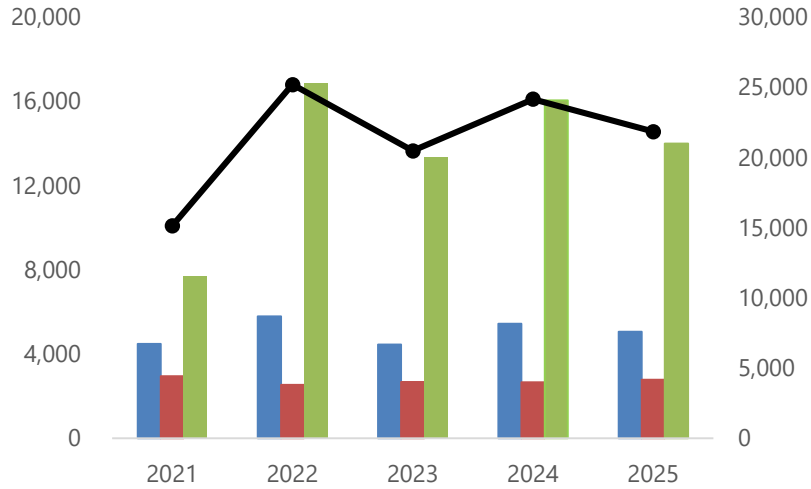
Orders received, Sales and Orders backlog by sector

Millions of yen

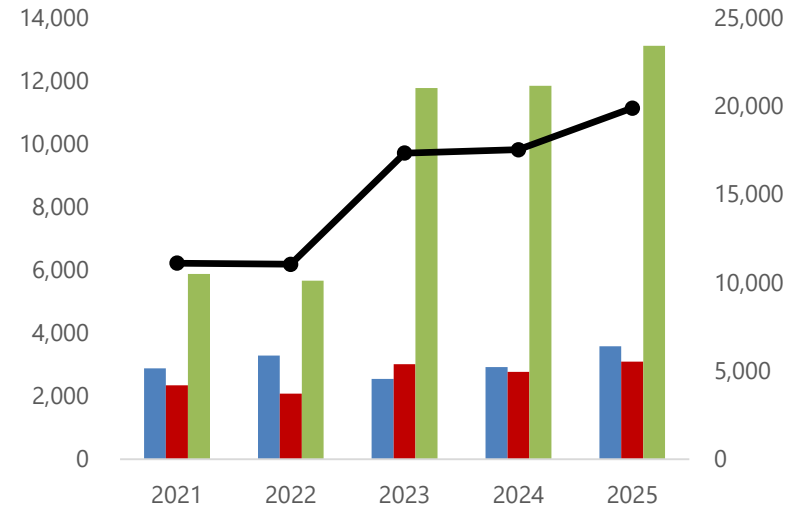
		FY2024.1Q			FY2025.1Q		
		Orders Received	Sales	Orders Backlog	Orders Received	Sales	Orders Backlog
Public sector		5,440	2,916	29,037	5,062	3,683	30,881
	YOY rate	22.3%	14.5%	26.9%	▲6.9%	26.3%	6.4%
Private sector		2,667	2,764	9,652	2,788	3,088	10,111
	YOY rate	▲0.4%	▲8.4%	▲5.0%	4.5%	11.7%	4.8%
Overseas		16,049	11,837	63,087	13,990	13,104	65,241
	YOY rate	20.3 %	0.6%	8.1%	▲12.8%	10.7%	3.4%
Total		24,157	17,518	101,777	21,841	19,876	106,234
	YOY rate	18.0%	1.1%	11.3%	▲9.6%	13.5%	4.4%

Orders received, Sales and Orders backlog by sector

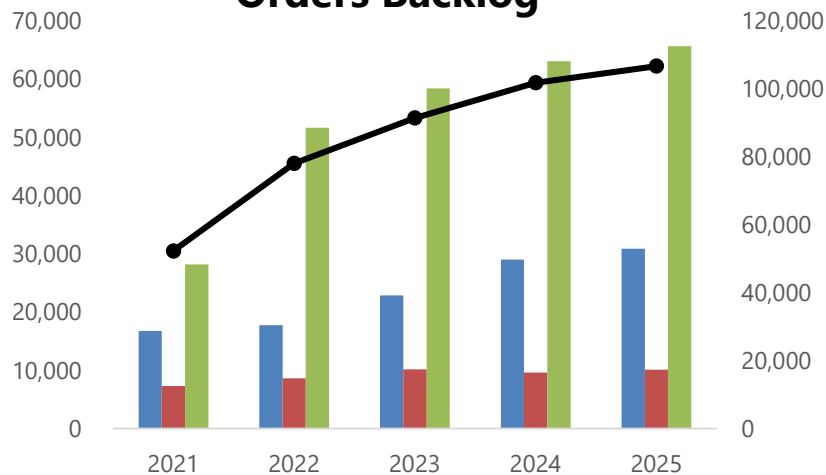
Orders Received



Sales



Orders Backlog



Left

Public Private Overseas

Right

Total

Millions of yen

Orders received, Sales and Orders backlog by segment

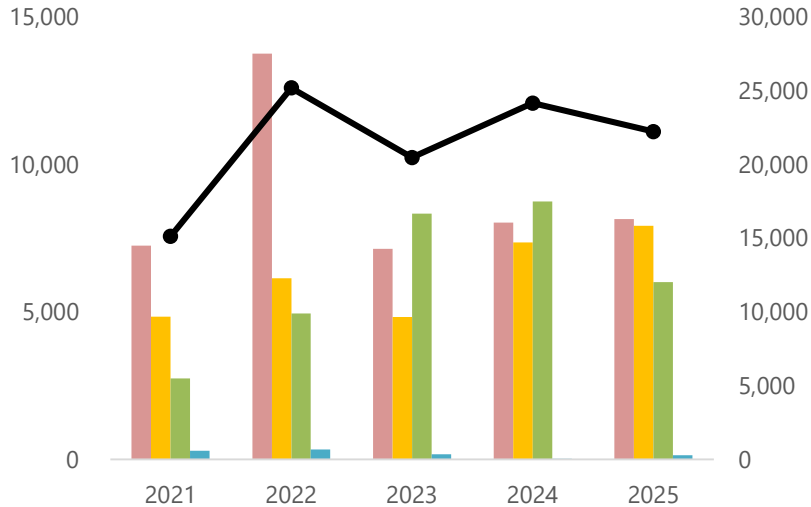
Millions of yen

		FY2024 1Q			FY2025 1Q		
		Orders Received	Sales	Orders Backlog	Orders Received	Sales	Orders Backlog
High-tech Pump		8,027	7,288	48,321	8,151	9,515	42,426
	YoY rate	12.5%	▲18.6%	8.0%	1.5%	30.6%	▲12.2%
Project		7,358	3,974	37,389	7,924	4,653	43,277
	YoY rate	52.4%	39.7%	15.7%	7.7%	17.1%	15.7%
Service Solutions		8,750	6,164	15,878	5,624	5,604	20,422
	YoY rate	5.1%	13.5%	12.3%	▲35.7%	▲9.1%	28.6%
Other*		23	93	188	143	105	109
	YoY rate	▲87.0%	▲13.9%	▲17.9%	521.7%	12.9%	▲42.0%
Total		24,158	17,519	101,777	21,841	19,877	106,234
	YoY rate	18.0%	1.1%	11.3%	▲9.6%	13.5%	4.4%

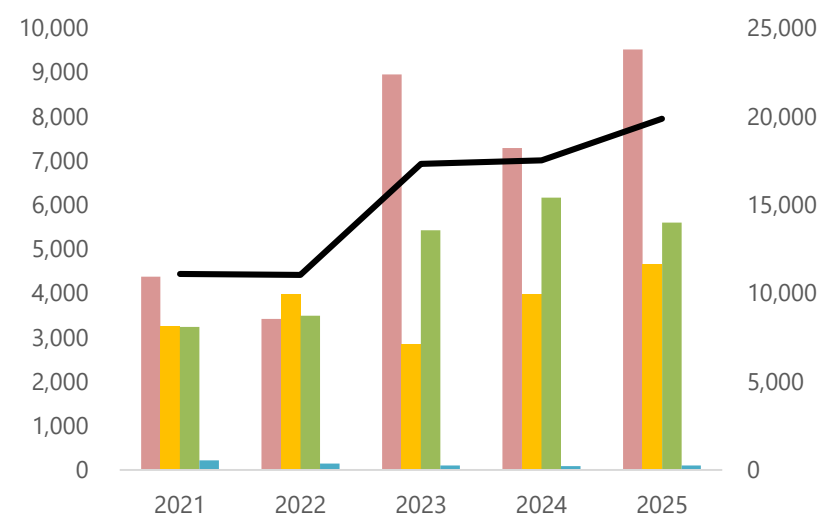
* "New Energy & Environment" business discontinued this fiscal year, now categorized under "Other."

Orders received, Sales and Orders backlog by segment

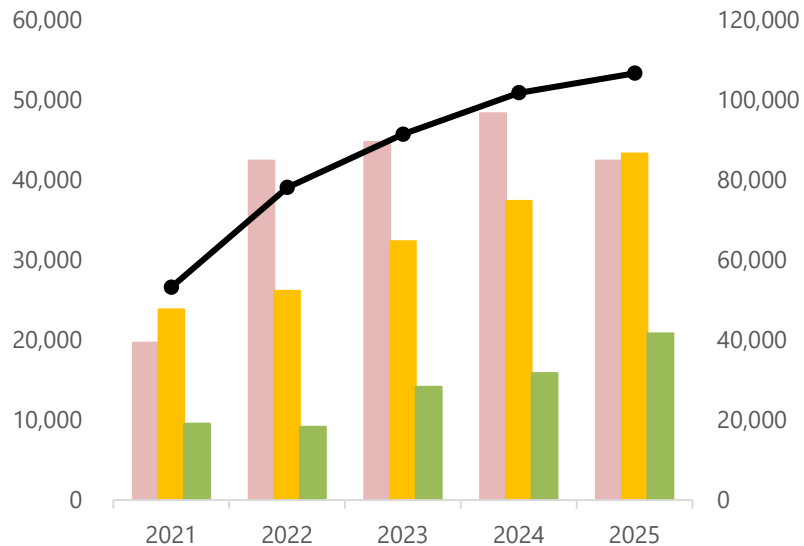
Orders Received



Sales



Orders Backlog



Left
High-tech pump Project
Service Solutions Other

Right
● Total

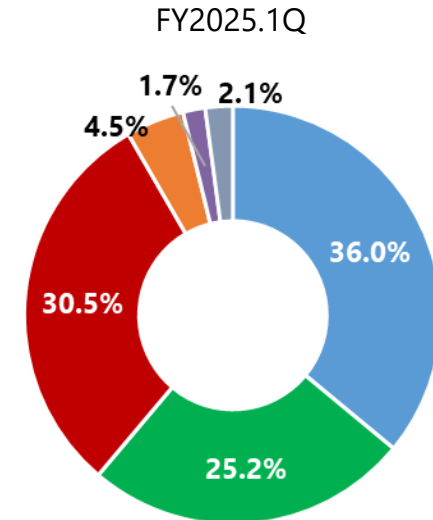
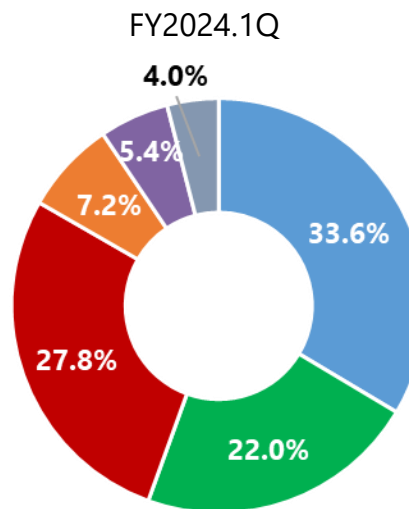
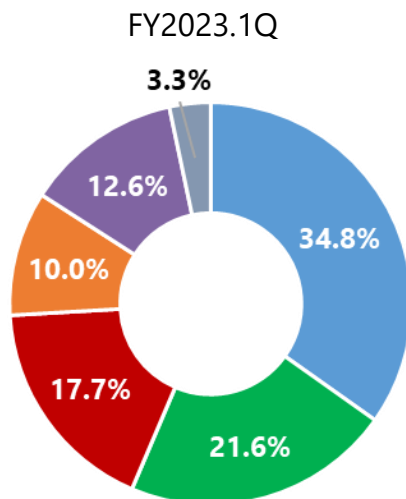
Millions of yen

Orders Received breakdown by region

Millions of yen

	Japan	Overseas	Breakdown					Total
			Asia	Middle East	Europe and Americas	Africa	Other	
FY2023 1Q	7,126 (34.8%)	13,345 (65.2%)	4,422 (21.6%)	3,617 (17.7%)	2,050 (10.0%)	2,575 (12.6%)	679 (3.3%)	20,471
FY2024 1Q	8,108 (33.6%)	16,049 (66.4%)	5,307 (22.0%)	6,706 (27.8%)	1,751 (7.2%)	1,313 (5.4%)	970 (4.0%)	24,157
FY2025 1Q	7,850 (36.0%)	13,990 (64.0%)	5,504 (25.2%)	6,657 (30.5%)	986 (4.5%)	377 (1.7%)	464 (2.1%)	21,841

■ Japan
 ■ Asia
 ■ Middle East
 ■ Europe and Americas
 ■ Africa
 ■ Other



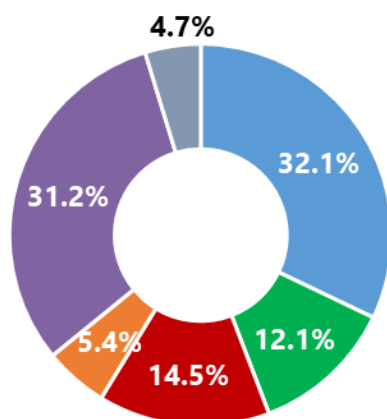
Sales breakdown by region

Millions of yen

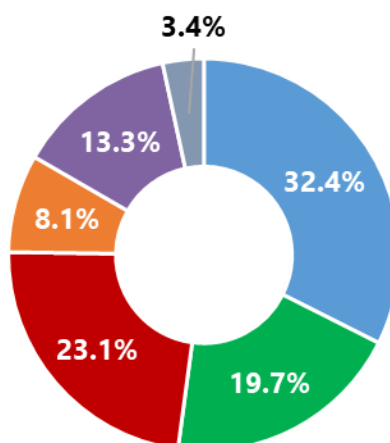
	Japan	Overseas	Breakdown					Total
			Asia	Middle East	Europe and Americas	Africa	Other	
FY2023 1Q	5,564 (32.1%)	11,767 (67.9%)	2,096 (12.1%)	2,517 (14.5%)	936 (5.4%)	5,401 (31.2%)	816 (4.7%)	17,331
FY2024 1Q	5,682 (32.4%)	11,837 (67.6%)	3,457 (19.7%)	4,047 (23.1%)	1,407 (8.1%)	2,329 (13.3%)	596 (3.4%)	17,519
FY2025 1Q	6,771 (34.1%)	13,104 (65.9%)	2,790 (14.0%)	5,359 (27.0%)	1,478 (7.4%)	2,674 (13.4%)	802 (4.1%)	19,876

■ Japan
 ■ Asia
 ■ Middle East
 ■ Europe and Americas
 ■ Africa
 ■ Other

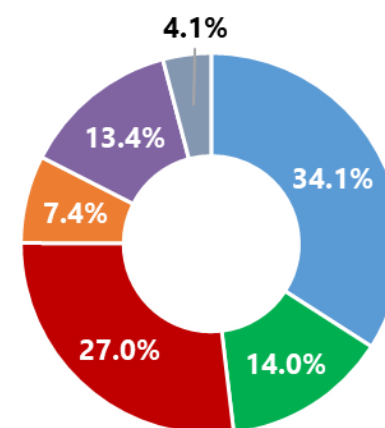
FY2023.1Q



FY2024.1Q



FY2025.1Q



Forecasts regarding future performance in these materials are based on judgment made in accordance with information available at the time this presentation was prepared. Therefore, please notice that there is a risk or uncertainty that the actual results may be different from these predicted results, depending on various factors.

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