

Additional documents of financial results for the 2nd quarter of FY 2011 (Non-consolidated / Subsidiaries)

November 10, 2011

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Torishima Pump Mfg.Co.,Ltd.

1. Financial results for the 2nd quarter of FY 2011 (Non-consolidated / Subsidiary)

① Consolidated

Billions of yen

	FY2010 Result of first half	FY2011 Result of first half	Increase- decrease	FY2011 Business plan at beginning of year	Compared with plan
Order intake	15.5	22.3	+ 6.8	25.0	▲ 0.9
Sales	20.0	21.8	+ 1.8	25.0	▲ 3.2
Gross operating profit (Gross profit rate)	4.8 (23.7%)	4.5 (20.8%)	▲ 0.3 (▲2.9%)		
Sales administrative expense	▲ 3.0	▲ 3.3	+ 0.3		
Operating income (Operating income rate)	1.8 (8.9%)	1.2 (5.5%)	▲ 0.6 (▲3.4%)	1.3 (5.2%)	▲ 0.1 (+0.3%)
Non-operating profit and loss	▲ 0.1	▲ 0.4	▲ 0.3		
Ordinary income	1.7	0.8	▲ 0.9	1.4	▲ 0.6
Extraordinary profit and loss	▲ 0.1	▲ 0.6	▲ 0.5		
Net income	1.0	0.2	▲ 0.8	0.85	▲ 0.65

Exchange rate on sales (\$)	89.0 yen	79.8 yen
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② Non-consolidated

③ Subsidiaries

	FY2010 Result of first half	FY2011 Result of first half	Increase- decrease	FY2010 Result of first half	FY2011 Result of first half	Increase- decrease
Sales	18.8	18.1	▲ 0.7	1.2	3.7	+ 2.5
Gross operating profit (Gross profit rate)	4.4 (23.4%)	3.2 (17.7%)	▲ 1.2 (▲5.7%)	0.4 (29.8%)	1.3 (36.2%)	+ 0.9 (+6.4%)
Sales administrative expense	▲ 2.8	▲ 2.6	+ 0.2	▲ 0.2	▲ 0.7	▲ 0.5
Operating income (Operating income rate)	1.6 (8.7%)	0.6 (3.2%)	▲ 1.0 (▲5.5%)	0.2 (10.7%)	0.6 (17.2%)	+ 0.4 (+6.5%)
Non-operating profit and loss	0.0	▲ 0.4	▲ 0.4	▲ 0.1	0.0	+ 0.1
Ordinary income	1.6	0.2	▲ 1.4	0.1	0.6	+ 0.5
Extraordinary profit and loss	0.0	▲ 0.6	▲ 0.6	▲ 0.1	0.0	+ 0.1
Net income	1.0	▲ 0.3	▲ 1.3	0.0	0.5	+ 0.5

* The figure of subsidiaries (③) = the figure of consolidated results (①) – the figure of non-consolidated results (②)

2. Forecast of annual earnings (Non-consolidated / Subsidiaries)

① Consolidated

Billions of yen

	FY 2011			FY2011 Business plan at beginning of year	Compared with plan ⇒ adjustment
	Results of first half	Forecast for second half	Annual forecast		
Order intake	22.3	27.7	50.0	50.0	0.0
Sales	21.8	28.2	50.0	55.0	▲ 5.0
Gross operating profit (Gross profit rate)	4.5 (20.8%)	5.2 (18.4%)	9.7 (19.4%)		
Sales administrative expense	▲ 3.3	▲ 3.3	▲ 6.6		
Operating income (Operating income rate)	1.2 (5.5%)	1.9 (6.7%)	3.1 (6.2%)	3.0 (5.5%)	+ 0.1 (+0.7%)
Non-operating profit and loss	▲ 0.4	0.0	▲ 0.4		
Ordinary income	0.8	1.9	2.7	3.2	▲ 0.5
Extraordinary profit and loss	▲ 0.6	0.0	▲ 0.6		
Net income	0.2	1.15	1.35	1.9	▲ 0.55

Exchange rate on sales (\$)	79.8 yen	75.0 yen
	(prediction)	

② Non-consolidated

	FY 2011		
	Results of first half	Forecast for second half	Annual forecast
Sales	18.1	23.6	41.7
Gross operating profit (Gross profit rate)	3.2 (17.7%)	3.8 (16.1%)	7.0 (16.8%)
Sales administrative expense	▲ 2.6	▲ 2.6	▲ 5.2
Operating income (Operating income rate)	0.6 (3.2%)	1.2 (5.1%)	1.8 (4.3%)
Non-operating profit and loss	▲ 0.4	0.0	▲ 0.4
Ordinary income	0.2	1.2	1.4
Extraordinary profit and loss	▲ 0.6	0.0	▲ 0.6
Net income	▲ 0.3	0.85	0.55

③ Subsidiaries

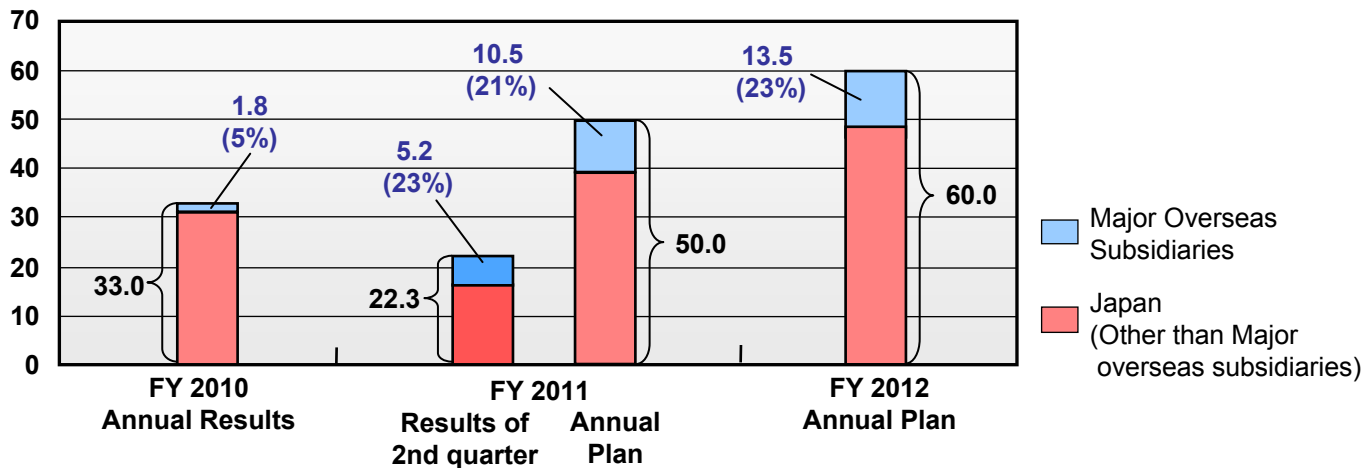
FY 2011		
Results of first half	Forecast for second half	Annual forecast
3.7	4.6	8.3
1.3 (36.2%)	1.4 (30.4%)	2.7 (32.5%)
▲ 0.7	▲ 0.7	▲ 1.4
0.6 (17.2%)	0.7 (15.2%)	1.3 (15.7%)
0.0	0.0	0.0
0.6	0.7	1.3
0.0	0.0	0.0
0.5	0.3	0.8

* The figure of subsidiaries (③) = the figure of consolidated results (①) – the figure of non-consolidated results (②)

3. Order Intake of Overseas Subsidiaries

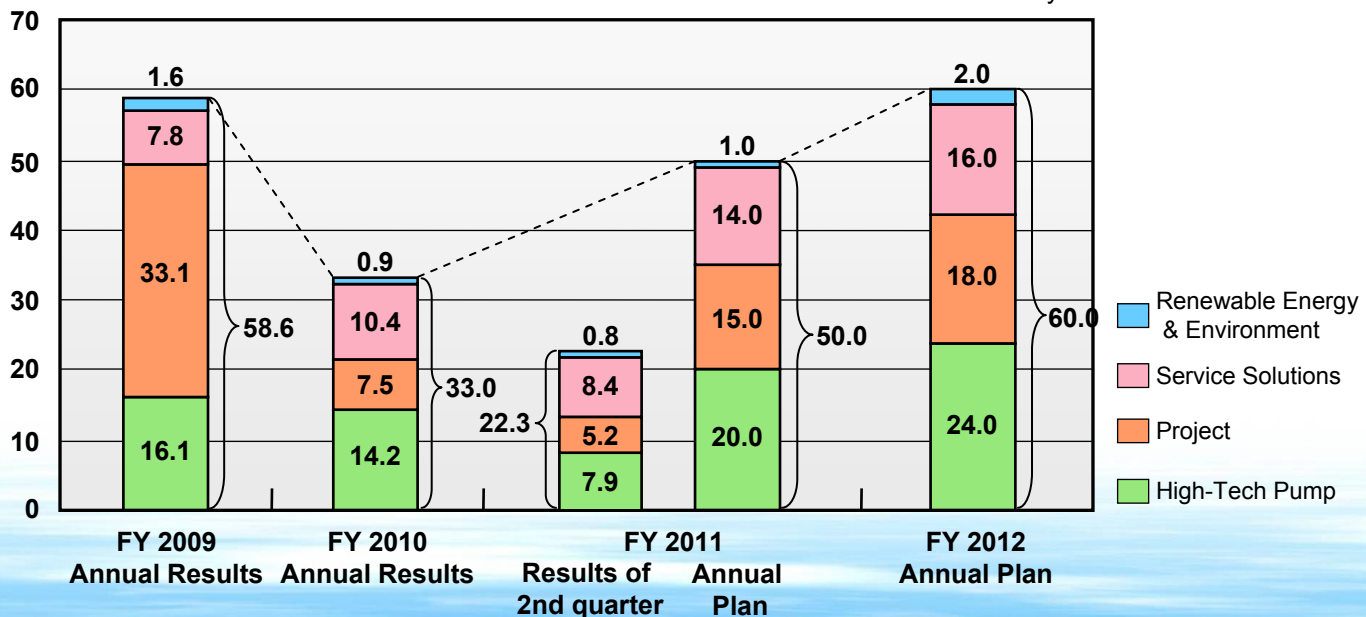
Billions of yen

Major Overseas Subsidiaries by Area		FY 2010 Order Intake Results	FY2011 Order Intake Plan	FY2011 Order Intake Results of 2nd Quarter	Progress Situation	FY2012 Order Intake Plan
Europe	KRG (High-Tech) TSSE (Service)	1.1	2.5	2.1	84%	3.0
Middle East	TSS (Service)	0.3	2.0	1.4	70%	2.5
Asia	TGI, GTK (High-Tech) TGE (Service) Hong Kong (Project) Tianjin (High-Tech)	0.4	6.0	1.7	28%	8.0
Total		1.8	10.5	5.2	50%	13.5



4. Order Intake by Segment

Billions of yen



5. Torishima establishes subsidiaries in the UK and Canada

Torishima has established two consolidated subsidiary companies in the UK and Canada to strengthen Torishima's presence in the highly competitive global market. We are committed to meeting the diversified needs of all of our customers in both areas with more prompt, flexible and reliable services.

① **Torishima Europe Projects Ltd. (TEP)**

< Outline >

Torishima has been developing our businesses in Europe through three subsidiaries; Sales Office (Torishima Europe Ltd. / Jun. 2008 established), Manufacturing Facility (KRG Industries Ltd. / Sep. 2010 consolidated) and Service Center (Torishima Service Solutions Europe Ltd. / May. 2010 established), for the past several years.

Additionally, we have set up a consolidated subsidiary company which will provide plant engineering in not only the UK, but also throughout Europe. Our aim is to build a solid network where we can offer more integrated services by enhancing the synergistic effect of existing business (pump sales, manufacturing & services) and the project business.

Company Name	Torishima Europe Projects Ltd. (TEP)
Representative	Steve Retford
Location	Glasgow, UK
Established	May, 2011
Core Business	Plant engineering in Europe
Capital	£ 10,000

② **Torishima Services Canada Inc. (TSC)**

< Outline >

Torishima has opened a service company in Calgary, Canada to expand our service business in North America. We will promote the sales activities of pumps, and conduct localized marketing and research.

Company Name	Torishima Services Canada Inc. (TSC)
Representative	James D. MacFarlane
Location	Calgary, Canada
Established	August 2011
Core Business	Sales of pumps and related equipment, and service business in North America
Capital	C\$ 10,000