

Fact Sheets

FY 2006 – FY 2015

TORISHIMA PUMP MFG,CO.,LTD.

Fact sheets for consolidated financial results from FY 2006 to FY 2015

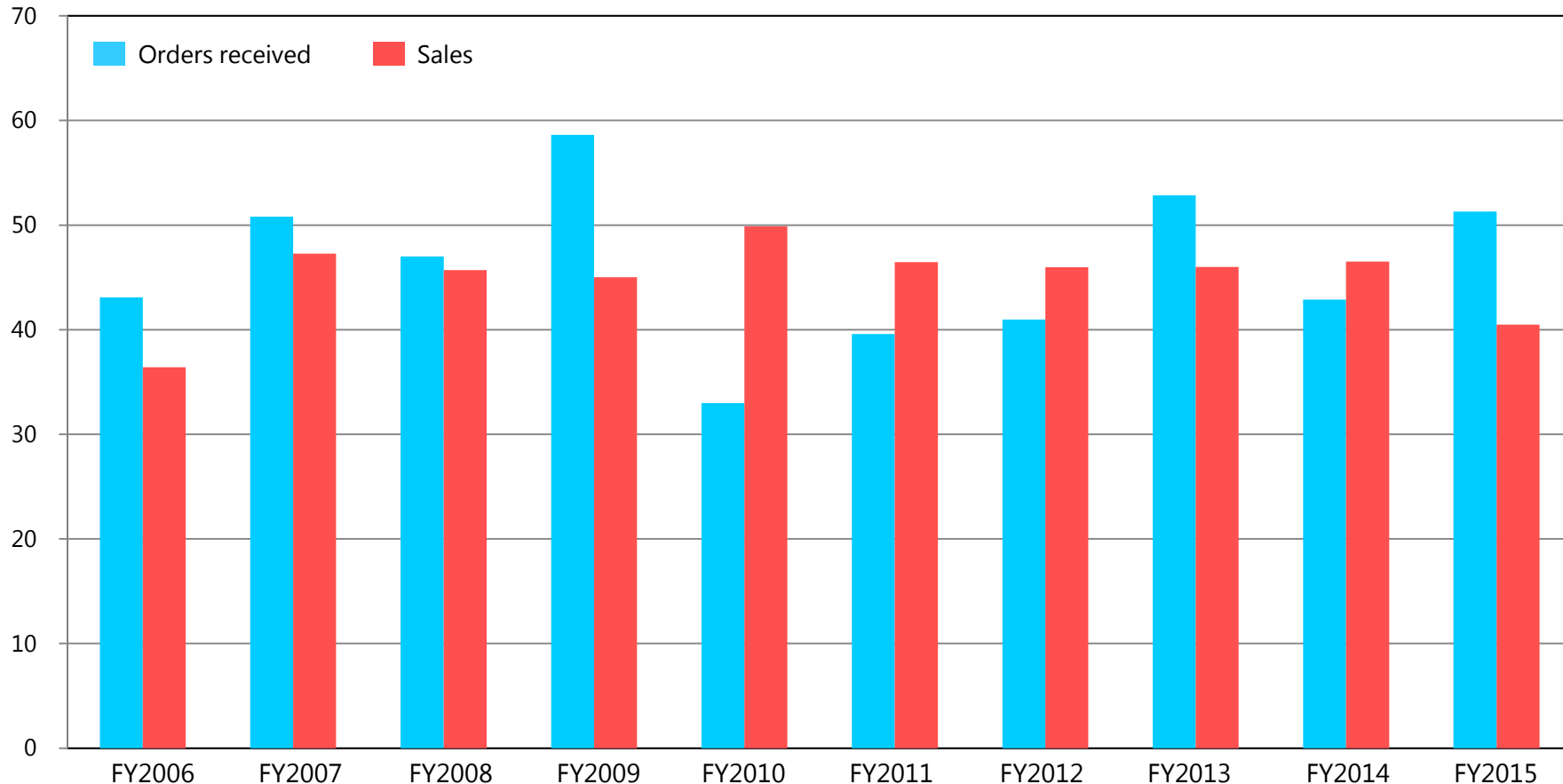
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		FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	
【 1 】 Business Performance	Orders received	43,088	50,794	46,988	58,624	32,974	39,579	40,975	52,847	42,878	51,304	
	Net sales	36,404	47,272	45,692	45,008	49,880	46,453	45,974	45,985	46,501	40,479	
	Gross operating income	5,940	8,269	8,596	9,548	9,257	8,959	8,015	8,320	9,162	9,191	
	Operating income or loss	852	2,643	2,761	3,258	3,127	2,286	517	▲945	400	373	
	Ordinary income or loss	1,245	2,566	3,410	3,833	3,673	2,929	1,389	▲632	793	▲1,663	
	Net income or loss	635	1,410	1,990	2,609	1,892	1,497	943	442	405	▲2,422	
	Gross profit margin (%)	16.3	17.5	18.8	21.2	18.6	19.3	17.4	18.1	19.7	22.7	
	Operating profit margin (%)	2.3	5.6	6.0	7.2	6.3	4.9	1.1	▲2.1	0.9	0.9	
	ROE(Return on Equity) (%)	2.3	5.2	8.0	9.5	6.1	4.8	2.9	1.3	1.2	▲7.1	
	ROA(Return on Asset) (%)	2.0	4.0	5.5	6.0	5.8	4.8	2.2	▲0.9	1.1	▲2.4	
【 2 】 Financial Status	Total assets	65,581	62,076	62,132	65,641	61,178	60,812	68,232	68,062	71,987	66,198	
	Net assets	27,943	26,030	24,006	31,083	30,968	31,775	33,602	34,524	36,532	32,794	
	Equity ratio (%)	42.6	41.9	38.6	47.2	50.3	51.3	48.2	49.9	50.0	48.7	
【 3 】 Breakdown of Orders received Net sales Order backlog	Net sales by region	Japan	20,278	20,524	19,126	20,939	18,703	17,281	18,070	20,096	19,104	17,059
		Asia	4,089	8,733	8,449	5,408	11,196	13,125	10,259	9,042	11,124	11,307
		Middle East	10,798	14,682	13,347	16,248	14,369	11,430	11,887	9,753	11,115	8,225
		Others	1,239	3,331	4,770	2,412	5,609	4,615	5,758	7,092	5,156	3,887
		Overseas ratio (%)	44.3	56.6	58.1	53.5	62.5	62.8	60.7	56.3	58.9	57.9
	Orders received by segment	Public sector	17,643	16,525	14,835	14,575	9,973	11,600	10,971	15,923	12,001	16,013
		Private sector	6,924	5,578	5,245	4,517	4,921	6,205	5,733	7,144	6,943	8,396
		Overseas	18,520	28,690	26,907	39,532	18,079	21,772	24,270	29,779	23,933	26,895
	Net sales by segment	Public sector	14,236	14,445	14,099	15,469	13,760	11,317	12,277	13,797	12,957	9,980
		Private sector	6,040	6,079	5,025	5,468	4,942	5,963	5,792	6,299	6,146	7,078
		Overseas	16,127	26,748	26,566	24,069	31,176	29,172	27,904	25,888	27,397	23,419
	Order backlog by segment	Public sector	8,394	10,473	11,209	10,316	6,528	6,811	5,505	7,631	6,675	12,707
		Private sector	3,709	3,208	3,428	2,477	2,455	2,698	2,639	3,484	4,281	5,598
Overseas		33,584	35,526	35,867	51,329	38,231	30,832	27,198	31,089	27,625	31,101	
【 4 】 Major Expenditures	SG&A	5,088	5,625	5,834	6,290	6,130	6,673	7,497	9,265	8,761	8,818	
	SG&A-to-sales ratio (%)	14.0	11.9	12.8	14.0	12.3	14.4	16.3	20.1	18.8	21.8	
	Depreciation	866	910	873	851	961	1,096	1,231	1,646	1,636	1,561	
	Capital investment	731	654	739	1,311	2,297	2,224	3,083	2,139	1,221	1,391	
	R&D expense	534	638	603	730	567	606	691	678	658	484	
【 5 】 Cash Flow	Cash flow from operations	▲5,218	2,511	922	4,439	735	2,661	3,513	▲4,086	▲1,194	5,000	
	Cash flow from investments	▲599	578	▲1,259	▲3,084	▲75	▲1,269	▲3,966	▲4,498	▲345	▲415	
	Cash flow from financial activities	2,355	▲1,465	▲669	1,678	590	▲2,371	4,356	▲112	2,120	▲1,624	
【 6 】 Per share Info	Net income per share (yen)	24.65	54.77	77.32	100.07	67.45	53.38	33.64	15.74	14.61	▲88.13	
	Net assets per share (yen)	1,084.65	1,010.45	931.13	1,105.50	1,097.71	1,112.29	1,172.56	1,209.10	1,308.22	1,179.57	
【 7 】 Stock Info	Dividends	13	15	17	20 [※]	18	18	18	18	18	18	
	Payout ratio (%)	52.7	27.4	22.0	20.0	26.7	33.7	53.5	—	—	—	
【 8 】 Employees	Number of employees	756	771	816	850	1,059	1,406	1,536	1,472	1,516	1,547	

※ includes additional 2-yen of commemorative dividend for our 90th year of business

【1】Business Performance: Orders received , Net sales

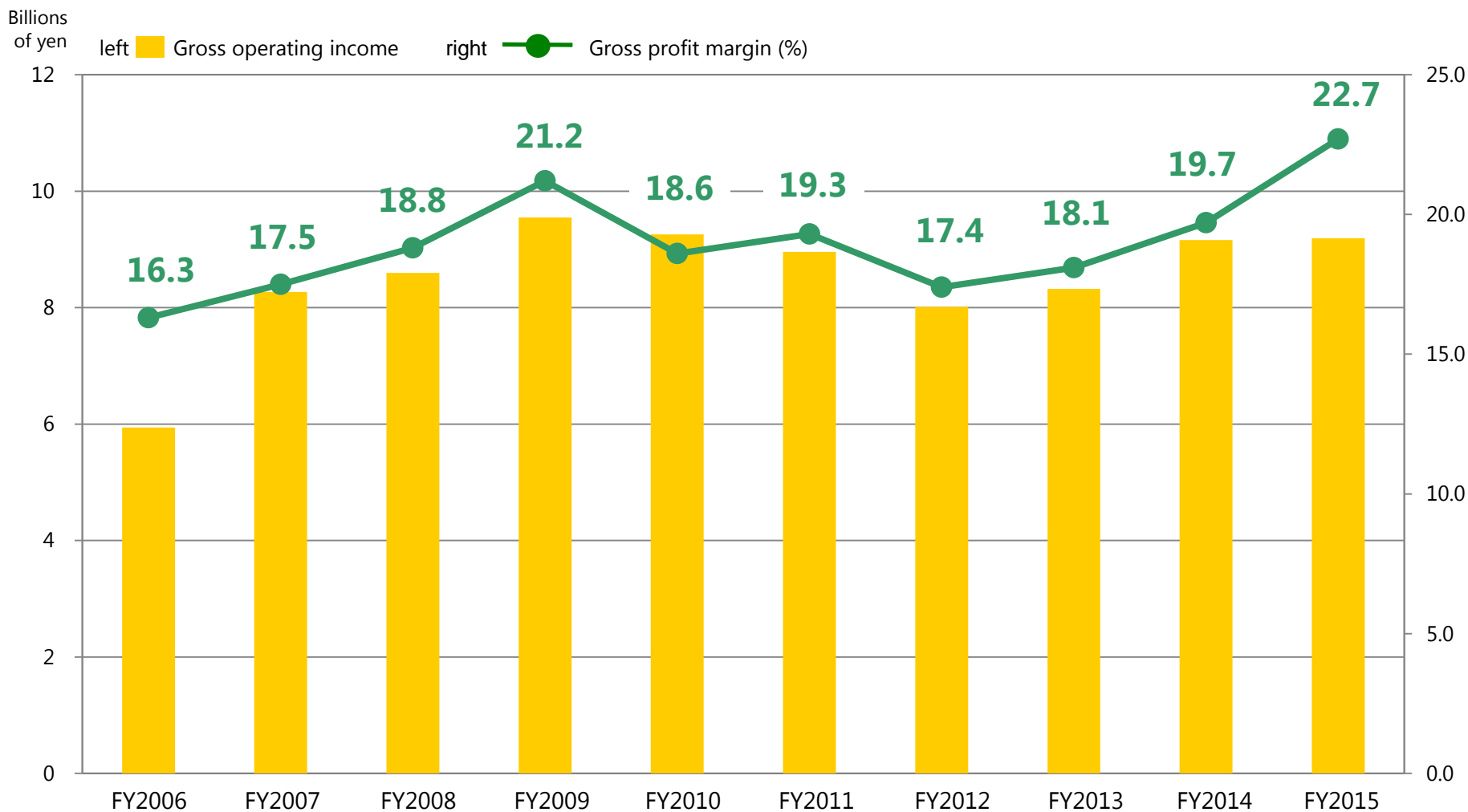
Billions
of yen



Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Orders received	43,088	50,794	46,988	58,624	32,974	39,579	40,975	52,847	42,878	51,304
Sales	36,404	47,272	45,692	45,008	49,880	46,453	45,974	45,985	46,501	40,479

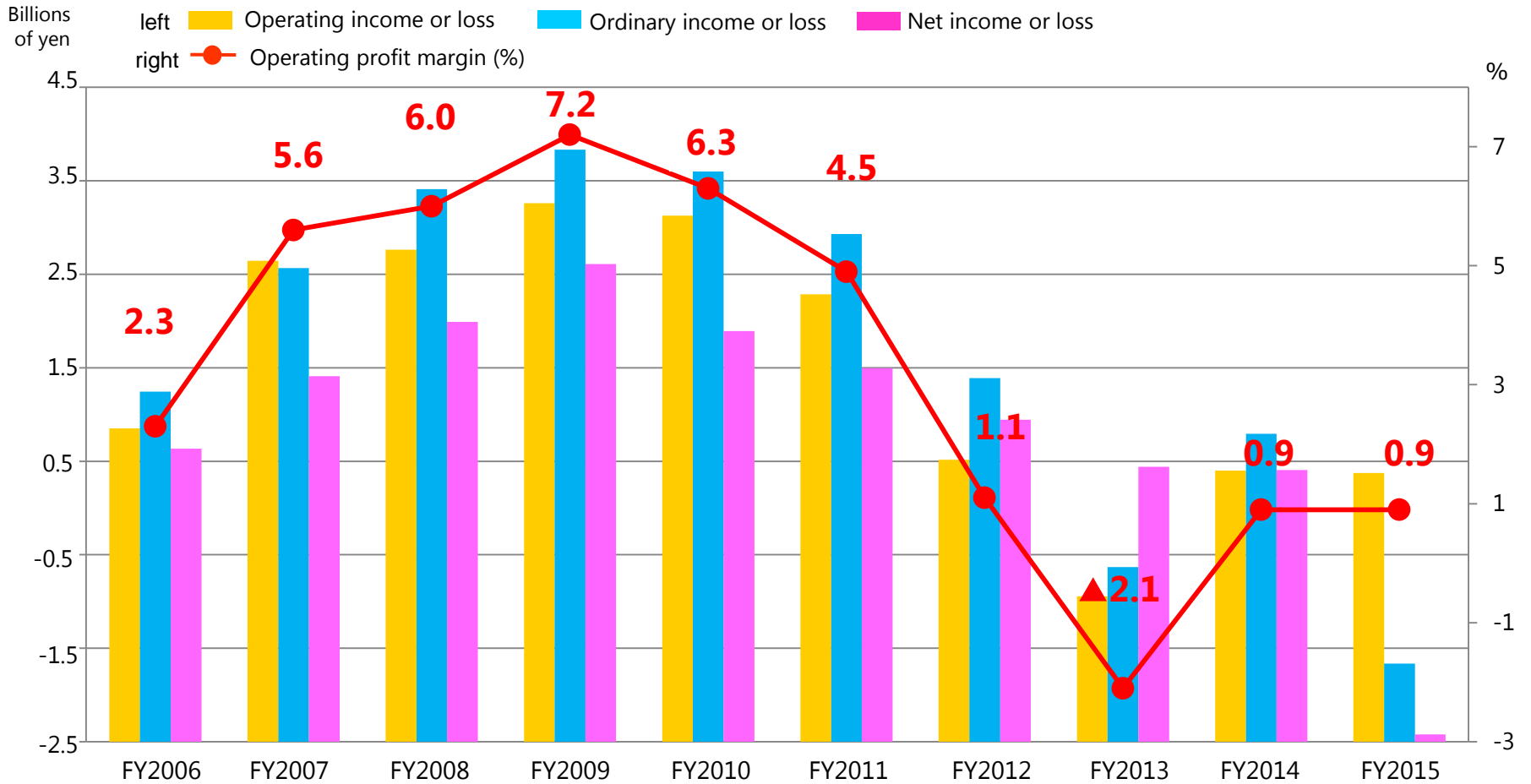
[1] Business Performance: Gross operating income, Gross profit margin



Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Gross operating income	5,940	8,269	8,596	9,548	9,257	8,959	8,015	8,320	9,162	9,191
Gross profit margin (%)	16.3	17.5	18.8	21.2	18.6	19.3	17.4	18.1	19.7	22.7

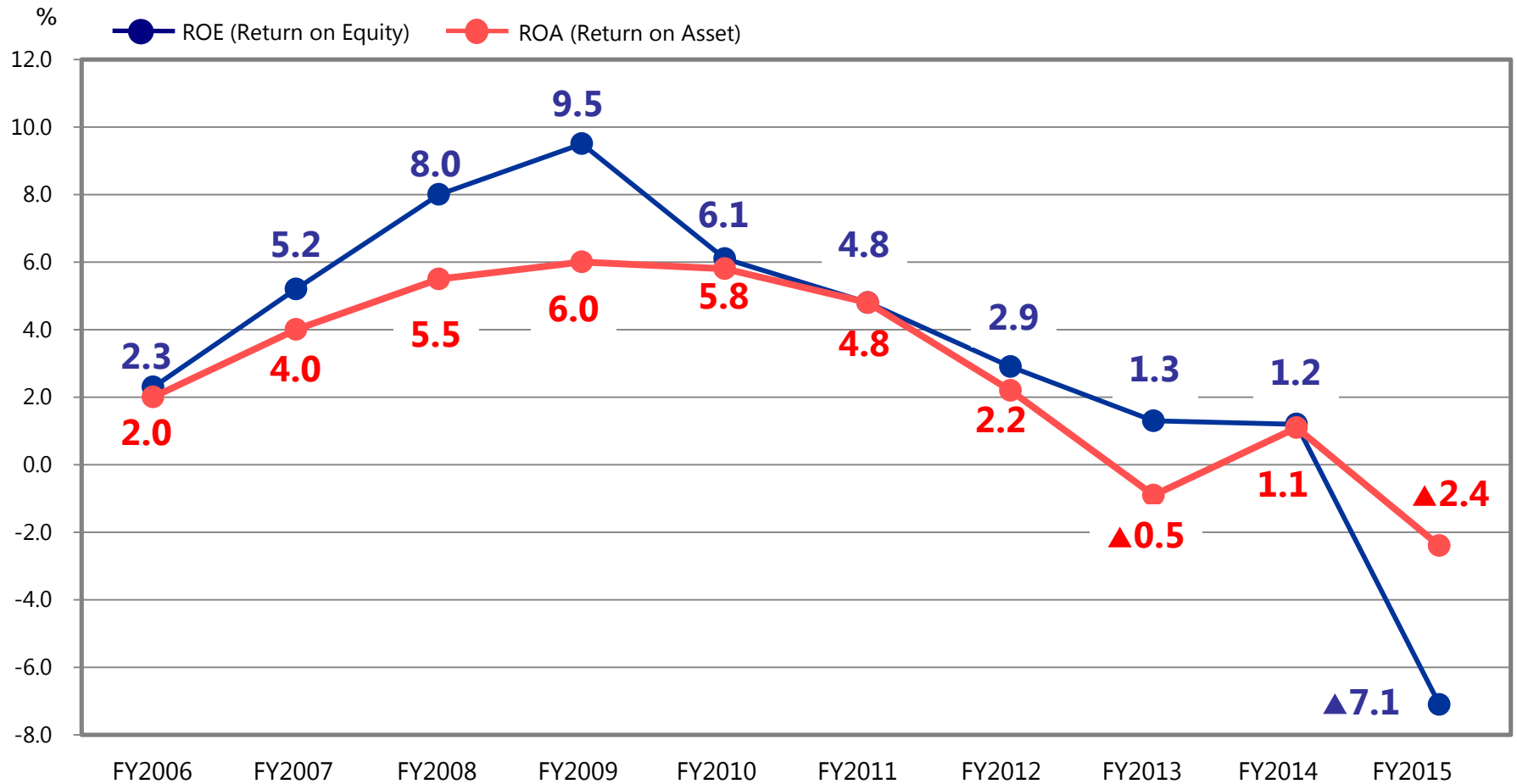
【1】Business Performance: Operating income or loss, Ordinary income or loss, Net income or loss, Operating profit margin



Millions of yen

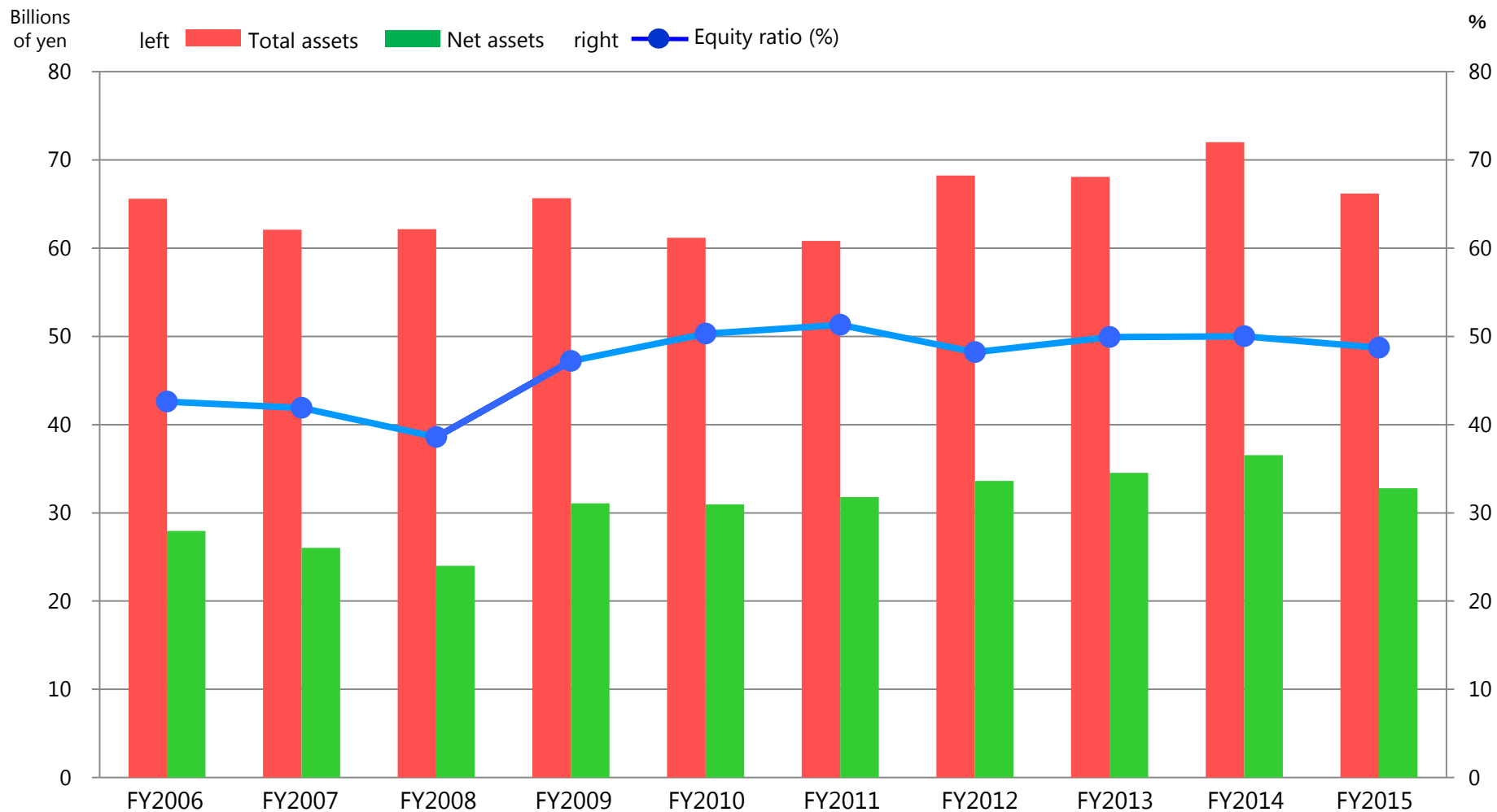
	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Operating income or loss	852	2,643	2,761	3,258	3,127	2,286	517	▲945	400	373
Ordinary income or loss	1,245	2,566	3,410	3,833	3,673	2,929	1,389	▲632	793	▲1,663
Net income or loss	635	1,410	1,990	2,609	1,892	1,497	943	442	405	▲2,422
Operating profit Margin (%)	2.3	5.6	6.0	7.2	6.3	4.9	1.1	▲2.1	0.9	0.9

【1】Business Performance: ROE (Return on Equity) , ROA (Return on Asset)



	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
ROE (Return on Equity)	2.3	5.2	8.0	9.5	6.1	4.8	2.9	1.3	1.2	▲7.1
ROA (Return on Asset)	2.0	4.0	5.5	6.0	5.8	4.8	2.2	▲0.9	1.1	▲2.4

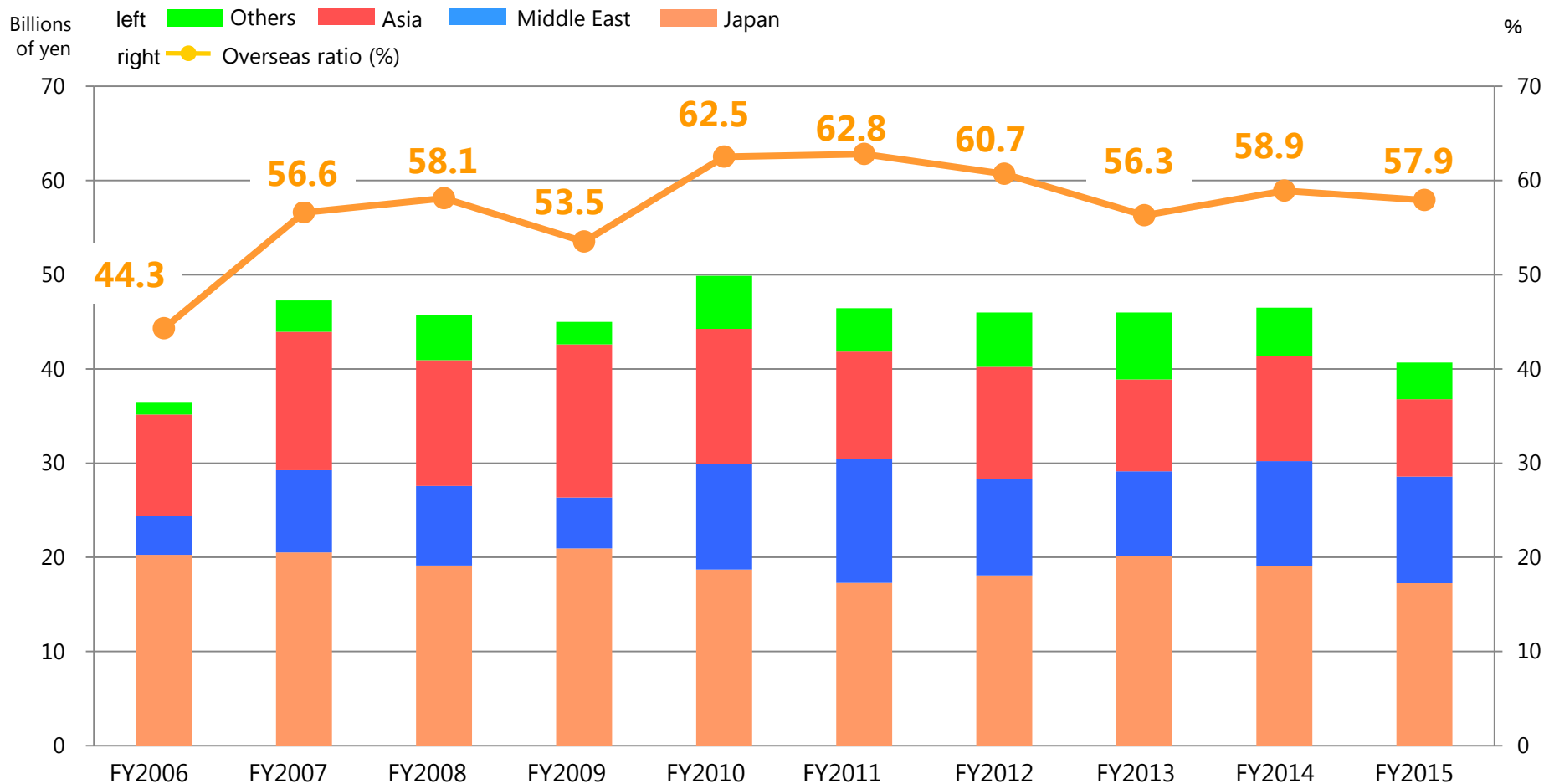
【2】Financial Status: Total assets, Net assets, Equity ratio



Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Total assets	65,581	62,076	62,132	65,641	61,178	60,812	68,232	68,062	71,987	66,198
Net assets	27,943	26,030	24,006	31,083	30,968	31,775	33,602	34,524	36,532	32,794
Equity ratio (%)	42.6	41.9	38.6	47.2	50.3	51.3	48.2	49.9	50.0	48.7

【3】Net sales breakdown: by region



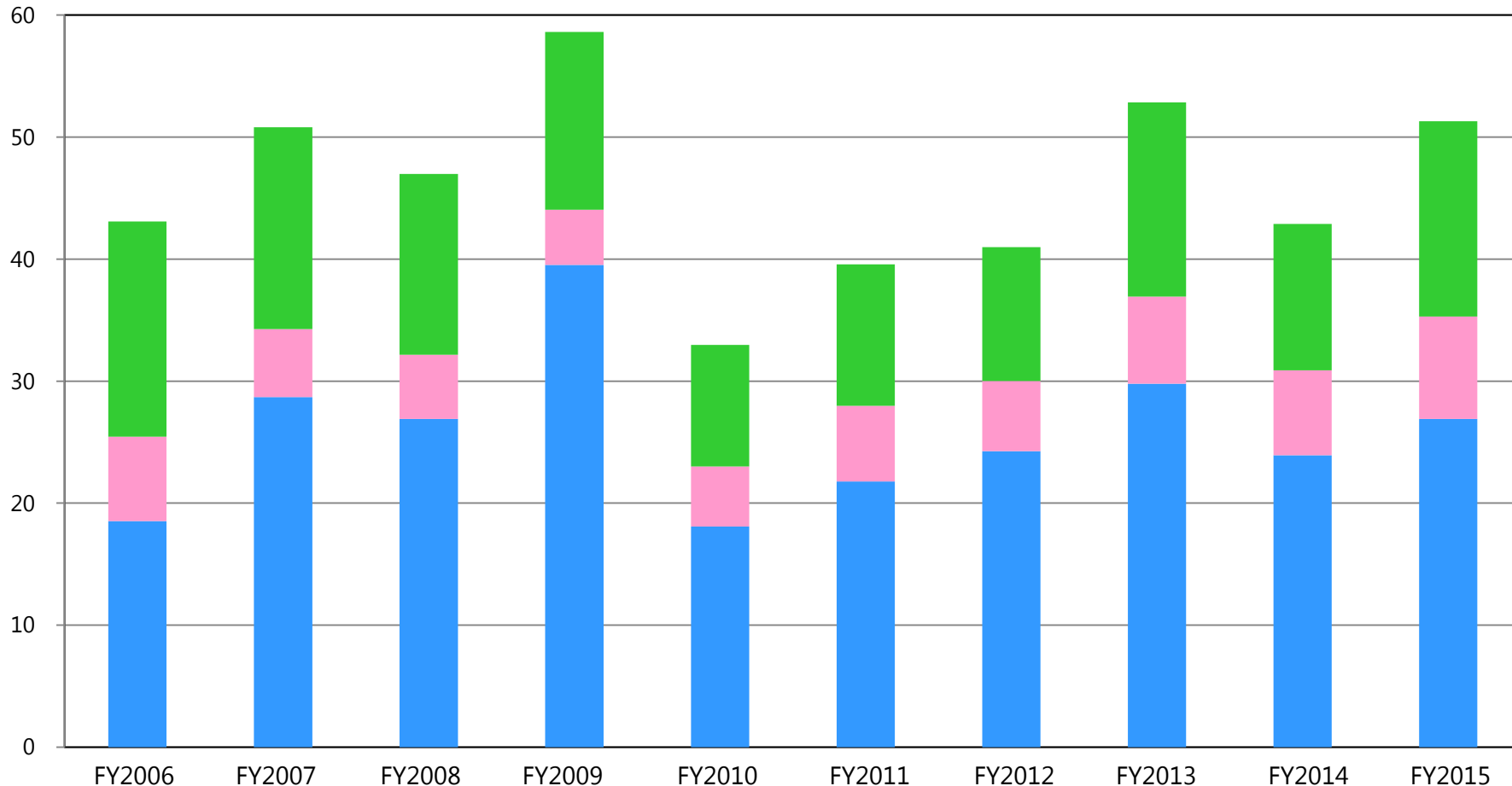
Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Japan	20,278	20,524	19,126	20,939	18,703	17,281	18,070	20,096	19,104	17,059
Asia	4,089	8,733	8,449	5,408	11,196	13,125	10,259	9,042	11,124	11,307
Middle East	10,798	14,682	13,347	16,248	14,369	11,430	11,887	9,753	11,115	8,225
Others	1,239	3,331	4,770	2,412	5,609	4,615	5,758	7,092	5,156	3,887
Overseas ratio (%)	44.3	56.6	58.1	53.5	62.5	62.8	60.7	56.3	58.9	57.9

【3】Orders received breakdown: by segment

Billions of yen

Overseas Private sector Public sector



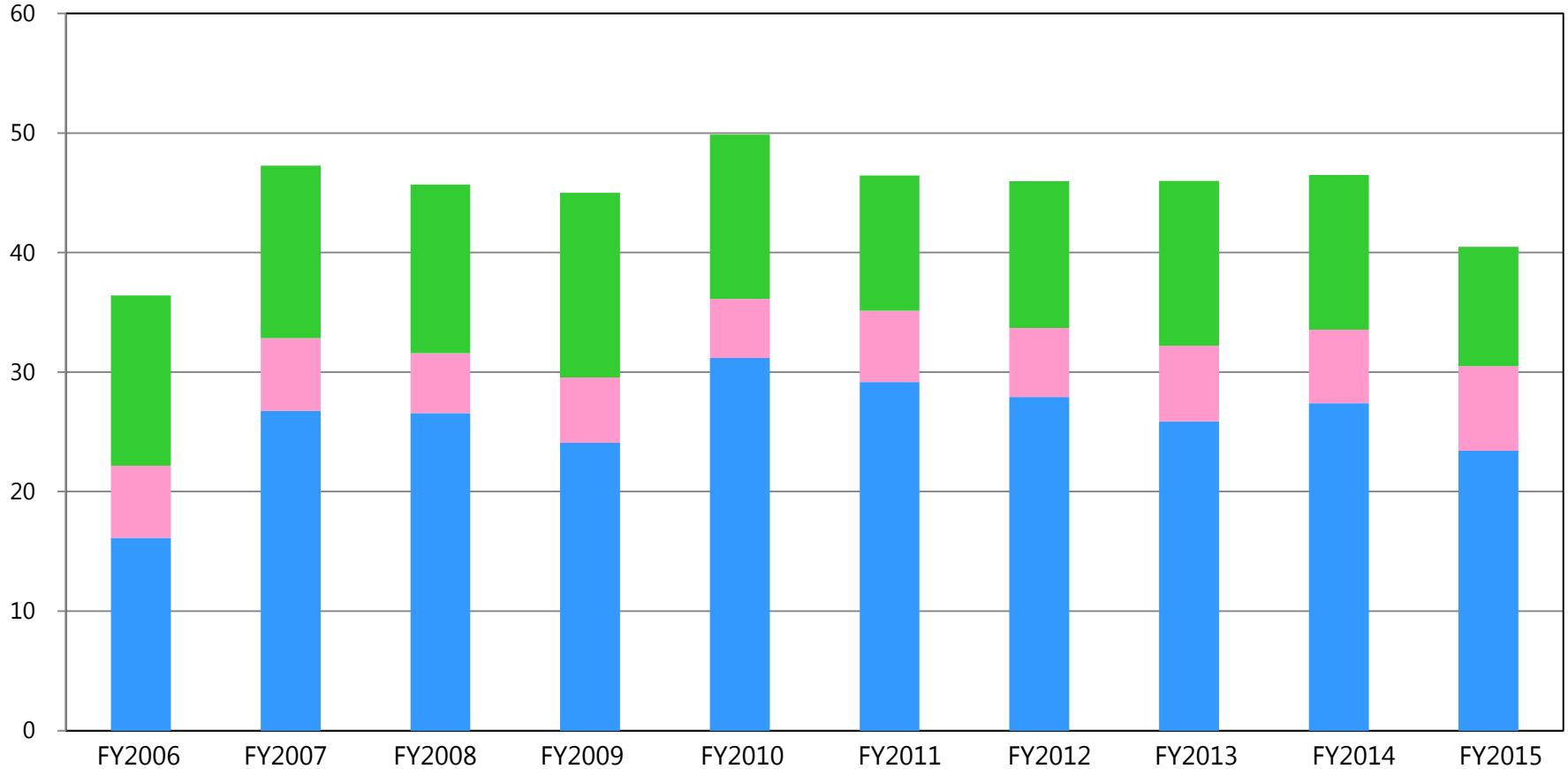
Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Public sector	17,643	16,525	14,835	14,575	9,973	11,600	10,971	15,923	12,001	16,013
Private sector	6,924	5,578	5,245	4,517	4,921	6,205	5,733	7,144	6,943	8,396
Overseas	18,520	28,690	26,907	39,532	18,079	21,772	24,270	29,779	23,933	26,895

【3】Net sales breakdown: by segment

Billions of yen

Overseas Private sector Public sector



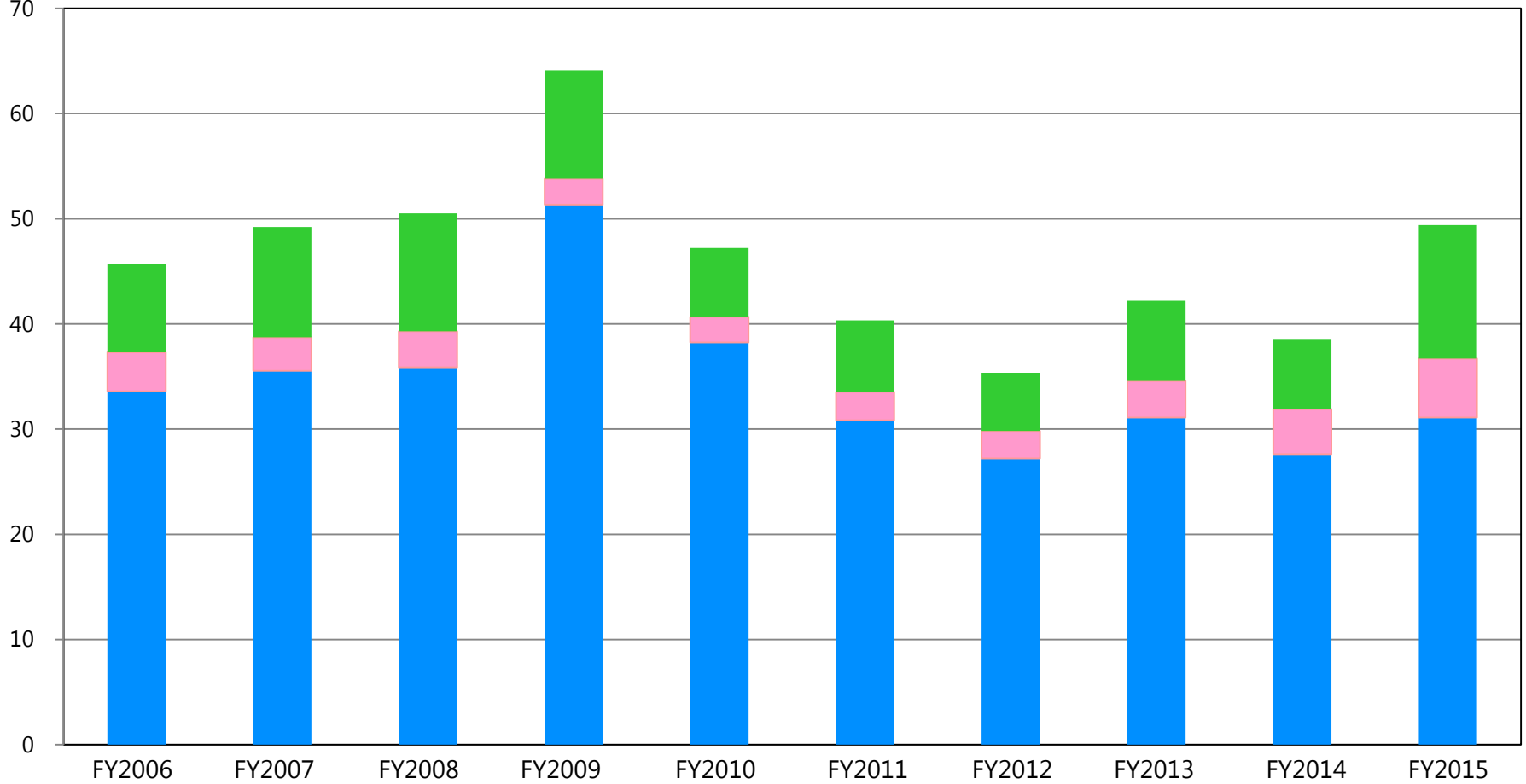
Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Public sector	14,236	14,445	14,099	15,469	13,760	11,317	12,277	13,797	12,957	9,980
Private sector	6,040	6,079	5,025	5,468	4,942	5,963	5,792	6,299	6,146	7,078
Overseas	16,127	26,748	26,566	24,069	31,176	29,172	27,904	25,888	27,397	23,419

【3】Order backlog breakdown: by segment

Billions of yen

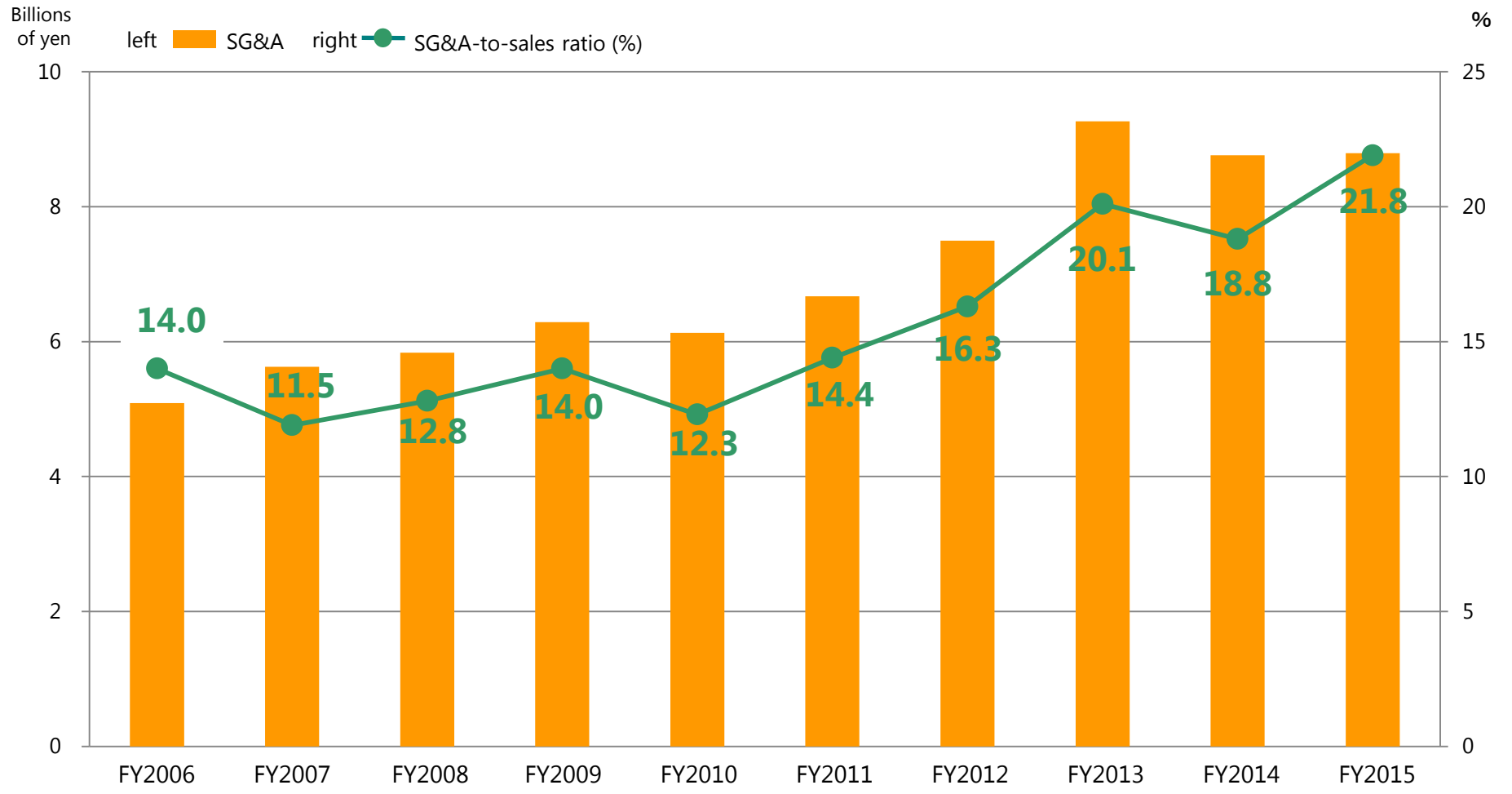
Overseas Private sector Public sector



Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Public sector	8,394	10,473	11,209	10,316	6,528	6,811	5,505	7,631	6,675	12,707
Private sector	3,709	3,208	3,428	2,477	2,455	2,698	2,639	3,484	4,281	5,598
Overseas	33,584	35,526	35,867	51,329	38,231	30,832	27,198	31,089	27,625	31,101

【4】Major expenditure: SG&A, SG&A-to-sales ratio

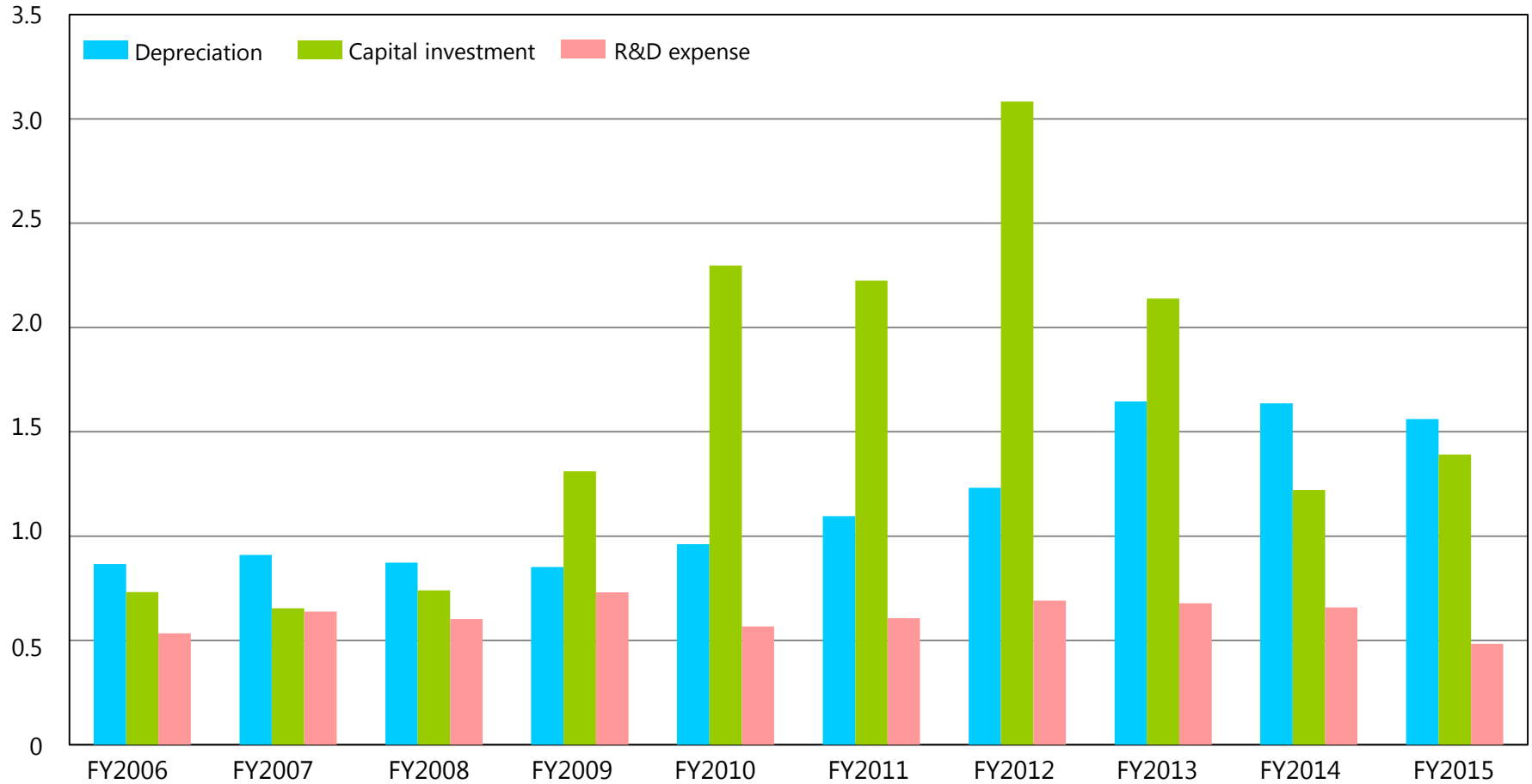


Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
SG&A	5,088	5,625	5,834	6,290	6,130	6,673	7,497	9,265	8,761	8,818
SG&A-to-sales ratio	14.0	11.9	12.8	14.0	12.3	14.4	16.3	20.1	18.8	21.8

【4】Major expenditures: Depreciation, Capital investment, R&D expense

Billions
of yen

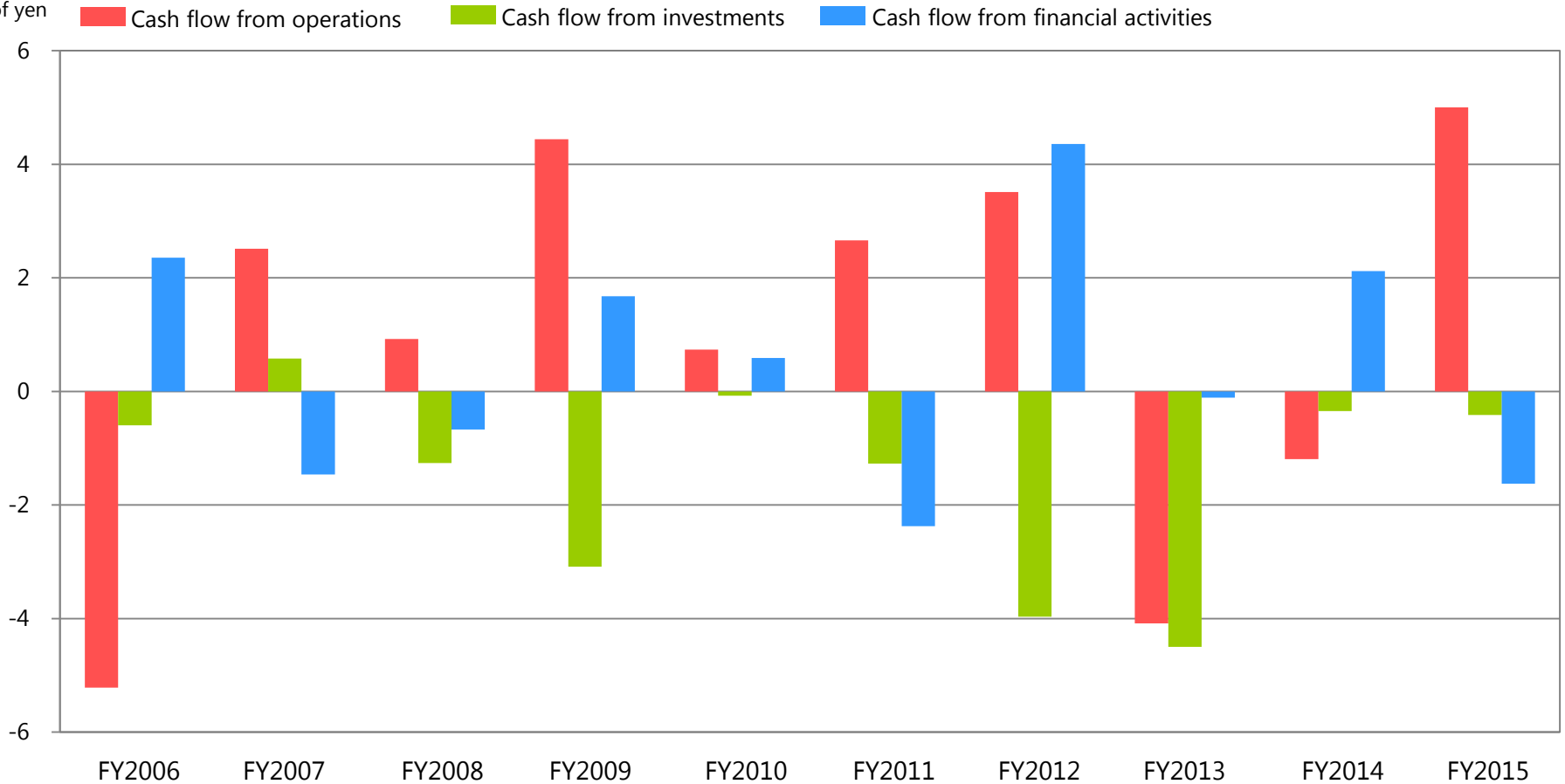


Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Depreciation	866	910	873	851	961	1,096	1,231	1,646	1,636	1,561
Capital investments	731	654	739	1,311	2,297	2,224	3,083	2,139	1,221	1,391
R&D expense	534	638	603	730	567	606	691	678	658	484

【5】Cash Flow

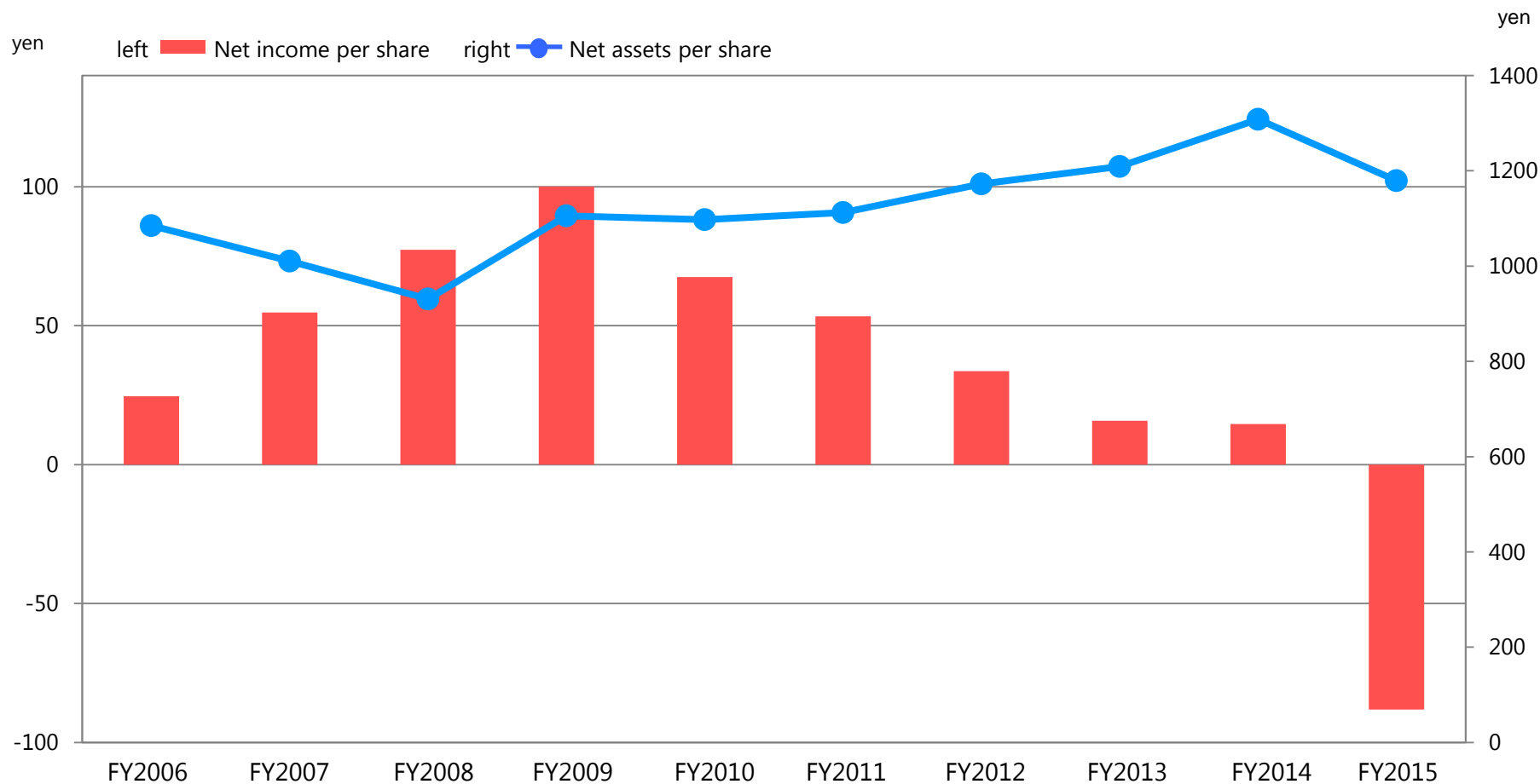
Billions of yen



Millions of yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Cash flow from operations	▲5,218	2,511	922	4,439	735	2,661	3,513	▲4,086	▲1,194	5,000
Cash flow from investments	▲599	578	▲1,259	▲3,084	▲75	▲1,269	▲3,966	▲4,498	▲345	▲415
Cash flow from financial activities	2,355	▲1,465	▲669	1,678	590	▲2,371	4,356	▲112	2,120	▲1,624

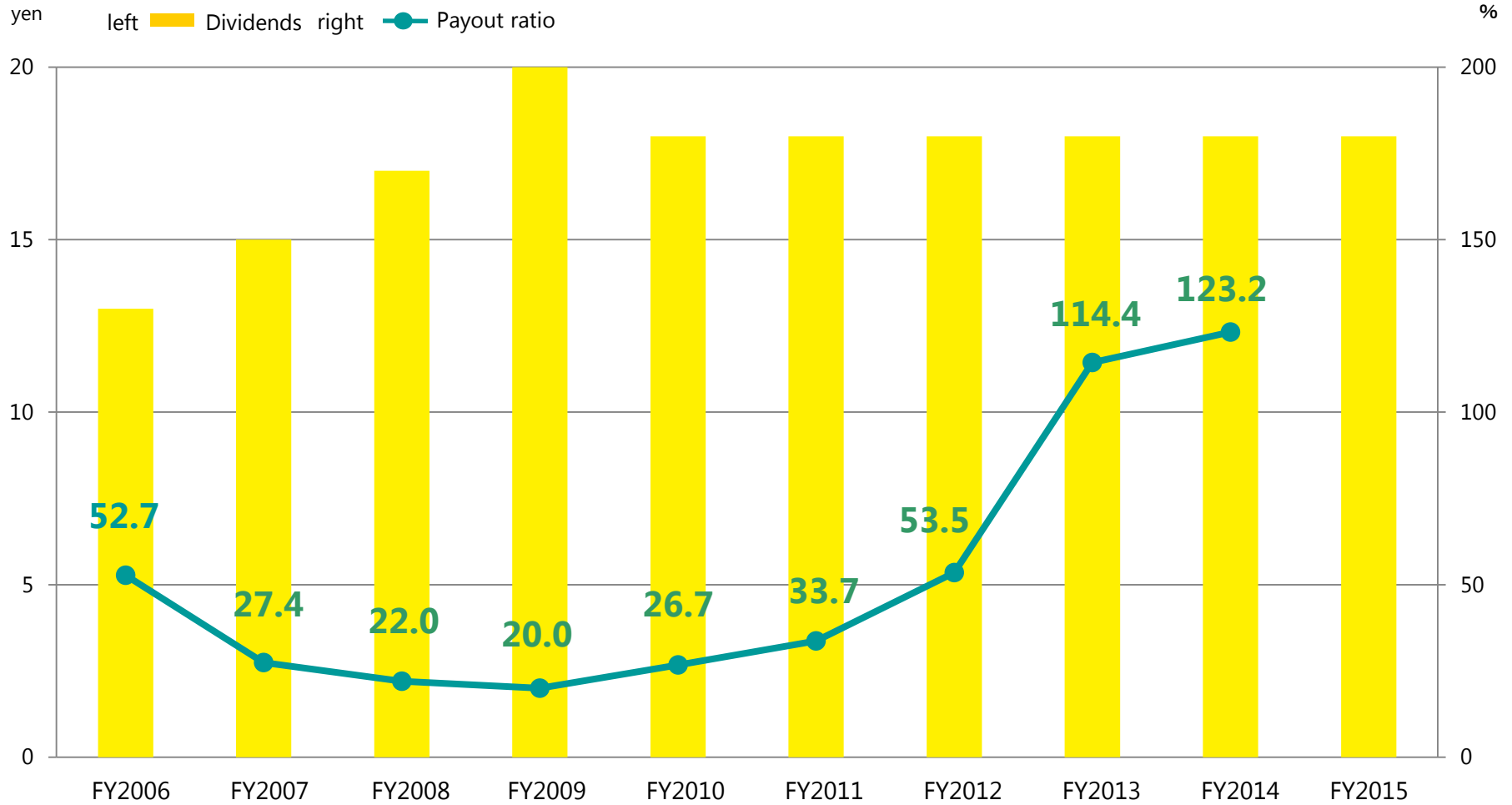
【6】Per share information: Net income per share, Net assets per share



yen

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Net income per share	24.65	54.77	77.32	100.07	67.45	53.38	33.64	15.74	14.61	▲88.13
Net assets per share	1,084.65	1,010.45	931.13	1,105.50	1,097.71	1,112.29	1,172.56	1,209.10	1,308.22	1,179.57

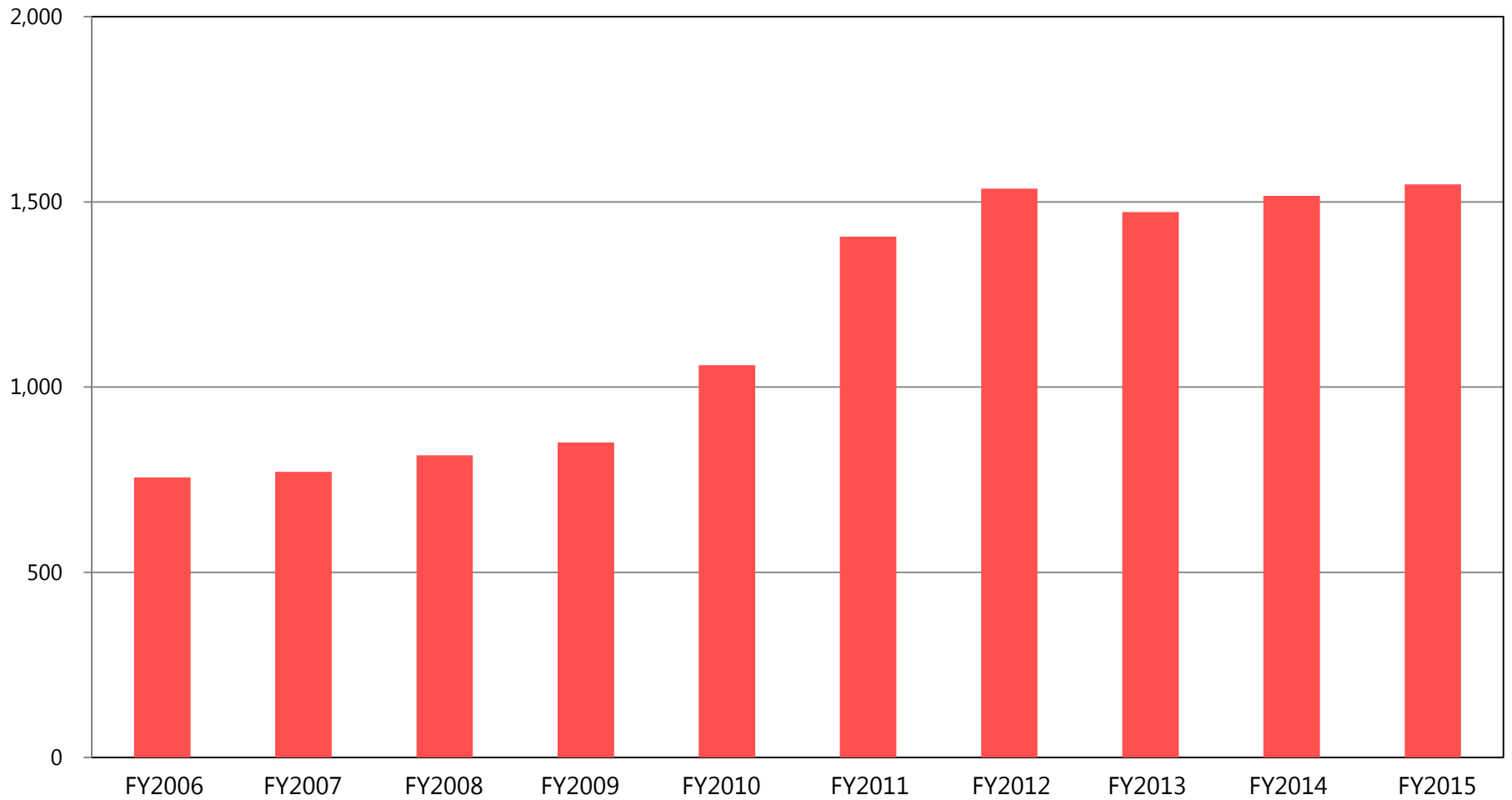
[7] Stock information: Dividends, Payout ratio



	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Dividends	13	15	17	20 [※]	18	18	18	18	18	18
Payout ratio	52.7	27.4	22.0	20.0	26.7	33.7	53.5	114.4	123.2	-

※ includes additional dividends of 2 yen as a 90-year anniversary of foundation

【8】Employees



	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Employees	756	771	816	850	1,059	1,406	1,536	1,472	1,516	1,547