

**RESULTS OF OPERATIONS FOR
THE THIRD QUARTER ENDED DECEMBER 31, 2019 (CONSOLIDATED)
(Japanese GAAP)**

February 13, 2020

Listed company name: Torishima Pump Mfg. Co., Ltd.
 Stock exchange listings: First Section of Tokyo Stock Exchange
 Code number: 6363 URL: <http://www.torishima.co.jp/en>
 Representative: Kotaro Harada, President
 Contact person: Atsuo Mabuchi, General Manager of Accounting Department
 Phone: +81-72-695-0551
 Scheduled date of filing quarterly financial statements: February 14, 2020
 Preparing supplementary material on quarterly financial results: Yes
 Holding quarterly financial results presentation meeting: No

Note: The amounts are rounded down to the nearest million.

1. Consolidated financial results of nine months ended December 31, 2019 (April 1, 2019 through December 31, 2019)

(1) Operating results Millions of yen, except per share data

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	%		%		%		%	
Nine months ended Dec. 31, 2019	27,341	Δ5.1	Δ1,949	-	Δ1,830	-	Δ2,451	-
Nine months ended Dec. 31, 2018	28,818	20.4	100	-	696	-	544	-

Note: Comprehensive income
 Nine months ended Dec. 31, 2019 ¥ Δ2,553 million (-%)
 Nine months ended Dec. 31, 2018 ¥ Δ174 million (-%)

	Net income per share	Net income per share-Diluted
	Yen	Yen
Nine months ended Dec. 31, 2019	Δ90.42	-
Nine months ended Dec. 31, 2018	20.00	19.91

(2) Financial position Millions of yen, except per share data

	Total assets	Net assets	Equity ratio
			%
Dec. 31, 2019	68,810	31,458	45.3
March 31, 2019	72,674	34,947	47.7

(Reference): Shareholders' equity: (Dec. 31, 2019)¥ 31,150million (March 31, 2018)¥ 34,651million

2. Dividends

	Dividends per share				
	End of 1Q	End of 2Q	End of 3Q	Fiscal year end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2018	-	9.00	-	16.00	25.00
FY2019	-	9.00	-		
FY2019(Forecast)				9.00	18.00

Note: Revision of forecast for dividend during this quarter: No

3. Forecast for the fiscal year ending March 31, 2020

Millions of yen, except per share data

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
		%		%		%		%	Yen
Annual	46,000	Δ4.5	900	Δ48.0	800	Δ64.8	100	Δ95.4	3.70

Note1: % represents percentage change from a previous year

Note2: Revision of the forecast during this quarter: No

Consolidated quarterly financial statement
(1) Consolidated quarterly balance sheet

(Millions of yen)

	As of March 31, 2019	As of December 31, 2019
Assets		
Current assets		
Cash and deposits	15,931	15,051
Notes and accounts receivable - trade	25,778	18,263
Merchandise and finished goods	217	334
Work in process	6,462	9,545
Raw materials and supplies	1,647	1,758
Advance payments - trade	624	729
Other	1,301	1,961
Allowance for doubtful accounts	△966	△1,829
Total current assets	50,998	45,815
Non-current assets		
Property, plant and equipment	10,156	12,030
Intangible assets	909	508
Investments and other assets		
Investment securities	9,542	9,490
Other	1,558	1,457
Allowance for doubtful accounts	△491	△492
Total investments and other assets	10,609	10,455
Total non-current assets	21,675	22,994
Total assets	72,674	68,810

(Millions of yen)

	As of March 31, 2019	As of December 31, 2019
Liabilities		
Current liabilities		
Notes and accounts payable - trade	11,145	6,929
Short-term borrowings	2,443	3,433
Accounts payable - other	1,262	2,400
Income taxes payable	140	122
Advances received	2,292	4,305
Provision for bonuses	872	426
Provision for product warranties	797	680
Provision for loss on construction contracts	584	812
Other	974	1,392
Total current liabilities	20,513	20,506
Non-current liabilities		
Long-term borrowings	15,470	14,426
Deferred tax liabilities	659	961
Provision for retirement benefits for directors (and other officers)	1	2
Retirement benefit liability	301	280
Other	779	1,176
Total non-current liabilities	17,212	16,846
Total liabilities	37,726	37,352
Net assets		
Shareholders' equity		
Share capital	1,592	1,592
Capital surplus	7,621	7,372
Retained earnings	24,793	21,666
Treasury shares	△1,736	△1,751
Total shareholders' equity	32,271	28,880
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,638	1,822
Deferred gains or losses on hedges	△59	△63
Foreign currency translation adjustment	420	182
Remeasurements of defined benefit plans	381	328
Total accumulated other comprehensive income	2,380	2,269
Share acquisition rights	121	121
Non-controlling interests	174	186
Total net assets	34,947	31,458
Total liabilities and net assets	72,674	68,810

Consolidated quarterly statement of income
(April 1 – December 31, 2019)

(Millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
Net sales	28,818	27,341
Cost of sales	21,442	20,842
Gross profit	7,375	6,498
Selling, general and administrative expenses	7,275	8,448
Operating profit (loss)	100	△1,949
Non-operating income		
Interest income	54	29
Dividend income	216	215
Foreign exchange gains	108	—
Share of profit of entities accounted for using equity method	93	44
Rental income	104	68
Insurance claim income	1	90
Other	146	89
Total non-operating income	725	537
Non-operating expenses		
Interest expenses	88	112
Foreign exchange losses	—	178
Loss on retirement of non-current assets	1	44
Other	38	83
Total non-operating expenses	128	418
Ordinary profit (loss)	696	△1,830
Extraordinary income		
Gain on sales of investment securities	—	2
Gain on sales of shares of subsidiaries and associates	9	—
Total extraordinary income	9	2
Extraordinary losses		
Loss on sales of investment securities	—	20
Loss on valuation of investment securities	30	14
Loss on disposal of non-current assets	—	128
Total extraordinary losses	30	163
Profit (loss) before income taxes	676	△1,991
Income taxes	120	442
Profit (loss)	555	△2,434
Profit attributable to non-controlling interests	11	17
Profit (loss) attributable to owners of parent	544	△2,451

Consolidated quarterly statement of comprehensive income
(April 1 – December 31, 2019)

(Millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
Profit (loss)	555	Δ2,434
Other comprehensive income		
Valuation difference on available-for-sale securities	Δ428	184
Deferred gains or losses on hedges	Δ162	Δ3
Foreign currency translation adjustment	Δ108	Δ241
Remeasurements of defined benefit plans, net of tax	Δ28	Δ52
Share of other comprehensive income of entities accounted for using equity method	Δ1	Δ4
Total other comprehensive income	Δ729	Δ118
Comprehensive income	Δ174	Δ2,553
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	Δ161	Δ2,562
Comprehensive income attributable to non-controlling interests	Δ12	9

3. Additional information

(1) Orders received and sales

Orders received and sales by demand category

Orders received

(Millions of yen)

	From April 1, 2018 to December 31, 2018		From April 1, 2019 to December 31, 2019		Year-on-year comparison	
Public	12,452	31.0%	11,885	35.5%	Δ566	Δ4.5%
Private	6,490	16.1%	7,130	21.3%	640	9.9%
Overseas	21,302	52.9%	14,458	43.2%	Δ6,843	Δ32.1%
Total	40,245	100.0%	33,475	100.0%	Δ6,770	Δ16.8%

Sales

(Millions of yen)

	From April 1, 2018 to December 31, 2018		From April 1, 2019 to December 31, 2019		Year-on-year comparison	
Public	7,249	25.2%	6,773	24.8%	Δ476	Δ6.6%
Private	5,842	20.2%	6,687	24.4%	844	14.5%
Overseas	15,726	54.6%	13,880	50.8%	Δ1,846	Δ11.7%
Total	28,818	100.0%	27,341	100.0%	Δ1,477	Δ5.1%

Orders backlog

(Millions of yen)

	From April 1, 2018 to December 31, 2018		From April 1, 2019 to December 31, 2019		Year-on-year comparison	
Public	17,285	30.5%	17,698	32.1%	413	2.4%
Private	6,377	11.2%	6,890	12.5%	513	8.0%
Overseas	33,092	58.3%	30,486	55.4%	Δ2,605	Δ7.9%
Total	56,755	100.0%	55,076	100.0%	Δ1,678	Δ3.0%