RESULTS OF OPERATIONS FOR THE THIRD QUARTER ENDED DECEMBER 31, 2023 (CONSOLIDATED) (Japanese GAAP)

February 14, 2024

Listed company name: Torishima Pump Mfg. Co., Ltd.

Stock exchange listings: Tokyo

Code number: 6363 URL: http://www.torishima.co.jp/en

Representative: Kotaro Harada, CEO

Contact person: Ko Kaneko, General Manager of Finance & Accounting Division

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Scheduled date of filing quarterly financial statements: February 14, 2024

Preparing supplementary material on quarterly financial results: Yes

Holding quarterly financial results presentation meeting: No

Note: The amounts are rounded down to the nearest million.

1. Consolidated financial results of nine months ended December 31, 2023 (April 1, 2023 through Dec. 31, 2023)

(1) Operating results

Millions of yen, except per share data

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
		%		%		%		%
Nine months ended Dec. 31, 2023	57,822	42.4	4,073	75.4	3,236	55.3	2,377	66.4
Nine months ended Dec. 31, 2022	40,615	17.6	2,322	38.5	2,084	△0.4	1,428	3.3

Note: Comprehensive income: (Nine months ended Dec. 31, 2023) ¥ 5,208 million (45.0%) (Nine months ended Dec. 31, 2022) ¥ 3,592 million (128.8%)

	Net income	Net income	
	per share	per share-Diluted	
	Yen	Yen	
Nine months ended	89.62	89.38	
Dec. 31, 2023	09.02	07.30	
Nine months ended	54.02	53.87	
Dec. 31, 2022	34.02	33.87	

(2) Financial position

Millions of ven, except per share data

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	Total assets	Net assets	Equity ratio
			%
Dec. 31, 2023	93,565	48,907	51.8
March 31, 2023	90,075	45,523	50.1

Reference: Shareholders' equity: (Dec. 31, 2023)\forall 48,469 million (March 31, 2023)\forall 45,106 million

2. Dividends

		Dividends per share						
	End of 1Q	End of 2Q	End of 3Q	Fiscal year end	Annual			
	Yen	Yen	Yen	Yen	Yen			
FY2022	-	22.00	-	30.00	52.00			
FY2023	-	28.00	-					
FY2023(Forecast)				28.00	56.00			

Note: Revision of forecast for dividend during this quarter: No

3. Forecast for the fiscal year ending March 31, 2024

Millions of yen, except per share data

	Net sales Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share		
	%			%		%		%	Yen
Annual	79,000	22.2	7,200	21.5	6,600	15.9	5,300	20.3	198.01

Note1: % represents percentage change from a previous year

Note2: Revision of the forecast during this quarter: Yes

(Millions of yen)

		(Millions of yell)
	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	11,879	11,514
Notes and accounts receivable - trade, and contract assets	32,006	30,328
Merchandise and finished goods	304	347
Work in process	11,490	12,414
Raw materials and supplies	2,511	2,781
Advance payments to suppliers	2,067	1,742
Other	1,793	2,570
Allowance for doubtful accounts	△730	△934
Total current assets	61,321	60,766
Non-current assets		
Property, plant and equipment	14,631	16,517
Intangible assets	744	670
Investments and other assets		
Investment securities	11,586	13,781
Other	2,745	2,730
Allowance for doubtful accounts	△955	△901
Total investments and other assets	13,377	15,611
Total non-current assets	28,753	32,799
Total assets	90,075	93,565

Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		As of December 31, 2023
Notes and accounts payable - trade Short-term borrowings Income taxes payable Contract liabilities Provision for bonuses Provision for product warranties Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		
Short-term borrowings Income taxes payable Contract liabilities Provision for bonuses Provision for product warranties Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		
Income taxes payable Contract liabilities Provision for bonuses Provision for product warranties Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	12,696	10,326
Contract liabilities Provision for bonuses Provision for product warranties Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	3,779	5,020
Provision for bonuses Provision for product warranties Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	655	261
Provision for product warranties Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	6,129	6,616
Provision for loss on construction contracts Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	989	517
Other Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	691	839
Total current liabilities Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	650	1,146
Non-current liabilities Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	3,653	4,218
Long-term borrowings Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	29,246	28,946
Deferred tax liabilities Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		
Provision for retirement benefits for directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	11,774	11,119
directors (and other officers) Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	1,536	2,258
Retirement benefit liability Other Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	7	7
Total non-current liabilities Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	293	384
Total liabilities Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	1,695	1,941
Net assets Shareholders' equity Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	15,306	15,711
Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	44,552	44,657
Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		
Share capital Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		
Capital surplus Retained earnings Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	1,592	1,592
Treasury shares Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	6,703	6,368
Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	33,871	34,697
Accumulated other comprehensive income Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	△2,000	△1,868
Valuation difference on available-for-sale securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	40,167	40,791
securities Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income		
Deferred gains or losses on hedges Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	2,857	4,240
Foreign currency translation adjustment Remeasurements of defined benefit plans Total accumulated other comprehensive income	△536	△362
Remeasurements of defined benefit plans Total accumulated other comprehensive income	2,027	3,291
Total accumulated other comprehensive income	591	508
	4,938	7,677
Share acquisition rights	77	77
Non-controlling interests	339	361
Total net assets	45,523	48,907
Total liabilities and net assets	40.04.3	93,565

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	40,615	57,822
Cost of sales	29,304	41,886
Gross profit	11,310	15,935
Selling, general and administrative expenses	8,988	11,862
Operating profit	2,322	4,073
Non-operating income		
Dividend income	231	265
Share of profit of entities accounted for using equity method	14	128
Rental income	88	86
Insurance claim income	1	2
Gain on sale of non-current assets	_	93
Other	121	199
Total non-operating income	456	777
Non-operating expenses		
Interest expenses	77	91
Foreign exchange losses	555	1,424
Loss on retirement of non-current assets	2	53
Other	59	45
Total non-operating expenses	694	1,614
Ordinary profit	2,084	3,236
Extraordinary income		
Gain on sale of investment securities	11	<u> </u>
Gain on step acquisitions	_	238
Total extraordinary income	11	238
Extraordinary losses		
Loss on valuation of investment securities	19	_
Impairment losses	43	-
Loss on liquidation of subsidiaries	21	<u> </u>
Loss on disposal of non-current assets	_	59
Total extraordinary losses	84	59
Profit before income taxes	2,010	3,415
Income taxes	527	965
Profit	1,483	2,450
Profit attributable to non-controlling interests	55	72
Profit attributable to owners of parent	1,428	2,377

(3) Consolidated quarterly statement of comprehensive income (April 1 – December 31, 2023)

(Millions of yen)

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	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	1,483	2,450
Other comprehensive income	·	,
Valuation difference on available-for-sale securities	238	1,382
Deferred gains or losses on hedges	199	173
Foreign currency translation adjustment	1,742	1,284
Remeasurements of defined benefit plans, net of tax	△85	△83
Share of other comprehensive income of entities accounted for using equity method	12	1
Total other comprehensive income	2,108	2,758
Comprehensive income	3,592	5,208
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	3,498	5,116
Comprehensive income attributable to non-controlling interests	94	92

3. Additional information

(1) Orders received and sales

Orders received and sales by demand category

Orders received (Millions of yen)

					<u> </u>	<u> </u>	
	From April 1, 2022		From Ap	From April 1, 2023		Year-on-year	
	to December 31, 2022		to Decemb	oer 31, 2023	comparison		
Public	13,680	20.8%	13,965	22.0%	285	2.1%	
Private	8,530	13.0%	7,955	12.5%	△575	Δ6.7%	
Overseas	43,524	66.2%	41,578	65.5%	△1,945	△4.5%	
Total	65,735	100.0%	63,499	100.0%	Δ2,235	Δ3.4%	

Sales (Millions of yen)

	From April 1, 2022		From Ap	From April 1, 2023		Year-on-year	
	to December 31, 2022		to Decemb	oer 31, 2023	comparison		
Public	9,737	24.0%	9,531	9,531 16.5%		Δ2.1%	
Private	6,763	16.6%	8,855	15.3%	2,091	30.9%	
Overseas	24,113	59.4%	39,435	68.2%	15,321	63.5%	
Total	40,615	100.0%	57,822	100.0%	17,206	42.4%	

Orders backlog (Millions of yen)

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	From April 1, 2022		From Ap	From April 1, 2023		Year-on-year	
	to December 31, 2022		to Decemb	per 31, 2023	comparison		
Public	19,215	21.6%	25,414	27.1%	6,199	32.3%	
Private	9,964	11.2%	9,599	10.2%	Δ364	Δ3.7%	
Overseas	59,857	67.2%	58,949	62.7%	Δ908	Δ1.5%	
Total	89,036	100.0%	93,963	100.0%	4,927	5.5%	