

Consolidated Financial Results for the Third Quarter FY2017

(April 1st 2016 ~ December 30th 2016)

< February 07 2017 >

TORISHIMA PUMP MFG.CO.,LTD.

Securities Code : 6363
www.torishima.co.jp/en

Third quarter FY2017 Financial Results



		YoY	vs Plan
● Orders received	34.4	(+6.2%)	(78.2%)
● Sales	23.9	(-6.9%)	(53.7%)
● Operating income	-0.8	(-0.9¥bn)	(—)
● Ordinary income	-0.5	(-1.3¥bn)	(—)
● Net income	-0.7	(-1.5¥bn)	(—)

Third Quarter FY2017 Consolidated Financial Results



● Consolidated

billions of yen

	FY2016 3Q results	FY2017 3Q results	Increase- Decrease
Orders received	32.4	34.4	+2.0
Sales	25.7	23.9	-1.8
Gross operating income (Gross profit margin)	6.4 (24.8%)	6.0 (25.3%)	-0.4 (+0.5%)
SG&A expense	6.3	6.8	+0.5
Operating income (Operating profit margin)	0.1 (0.3%)	-0.8 (-3.3%)	-0.9 (-3.6%)
Non-operating profit or loss	0.7	3	-0.4
Ordinary income	0.8	-0.5	-1.3
Extraordinary profit or loss	0.2	0	-0.2
Net income	0.8	-0.7	-1.5

FY2017 full-year plan	vs. plan
44.0	78.2%
44.5	53.7%
10.9 (24.5%)	55.0%
8.9	
2.0 (4.5%)	—
0.5	
2.5	—
0	
1.8	—

*Foreign exchange rate ¥112.68 as of end of March 2016 ¥112.19 as of end of March 2017
 (1USD) ¥116.49 as of end of December 2016 ¥113.0 as of end of December 2017

Financial Results for the 3Q FY2017 (Non-consolidated / Subsidiaries)



● Non-consolidated

billions of yen

	FY2016 3Q results	FY2017 3Q results	Increase- Decrease
Sales	21.4	18.2	-3.2
Gross operating income (gross profit margin)	4.2 (19.7%)	3.5 (19.4%)	-0.7 (-0.3%)
SG&A expenses	4.6	4.6	±0
Operating income (operating income margin)	-0.4 (-1.8%)	-1.0 (-5.7%)	-0.6 (-3.9%)

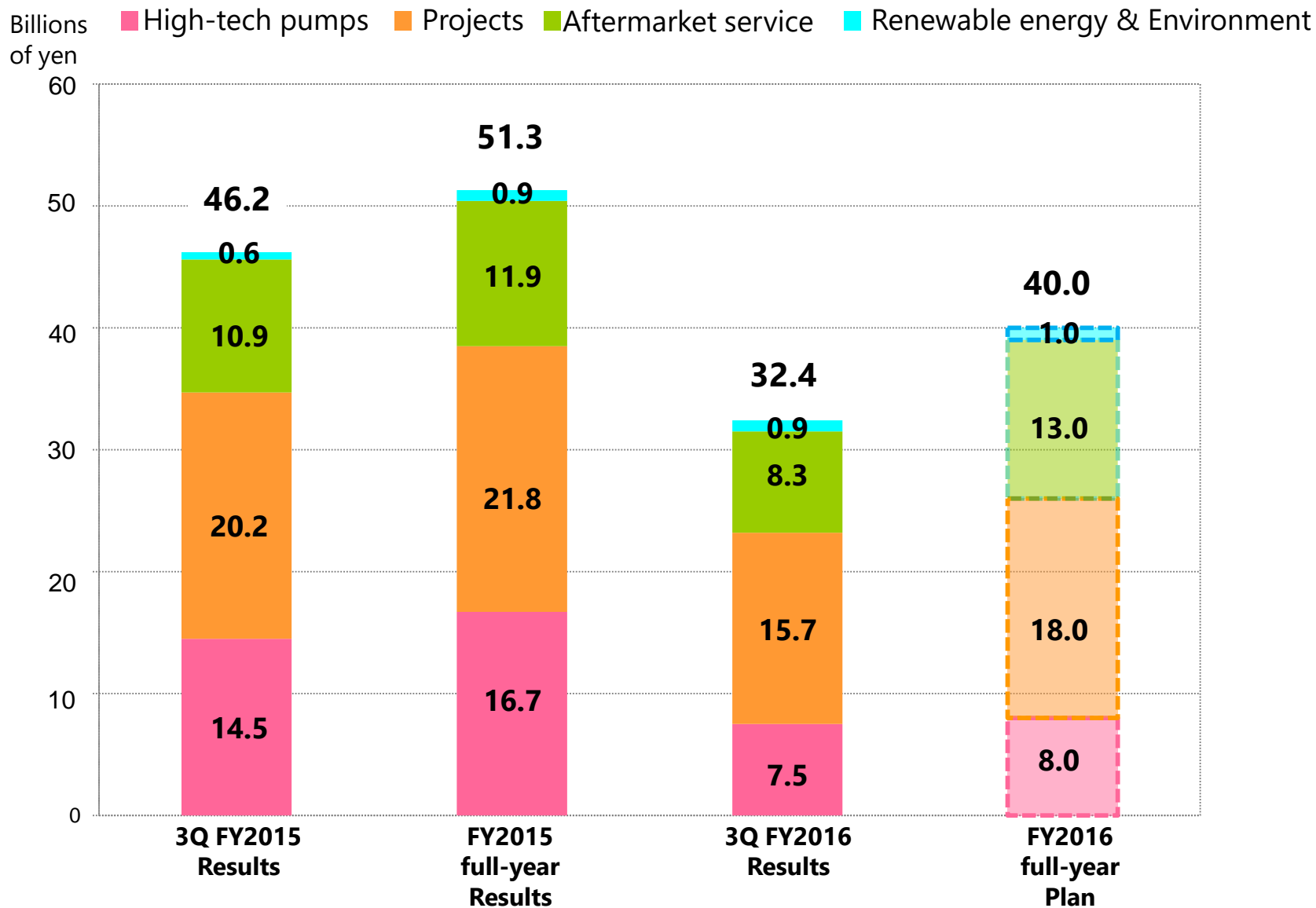
● Subsidiaries

billions of yen

	FY2016 3Q results	FY2017 3Q results	Increase- Decrease
	4.3	5.7	+1.4
	2.2 (50.5%)	2.5 (43.6%)	+1.3 (-6.9%)
	1.7	2.2	+0.5
	0.5 (10.9%)	0.2 (4.2%)	-0.3 (-6.7%)

Note: The figure of subsidiaries (3) = the figure of consolidated results (1) – the figure of non-consolidated results (2)

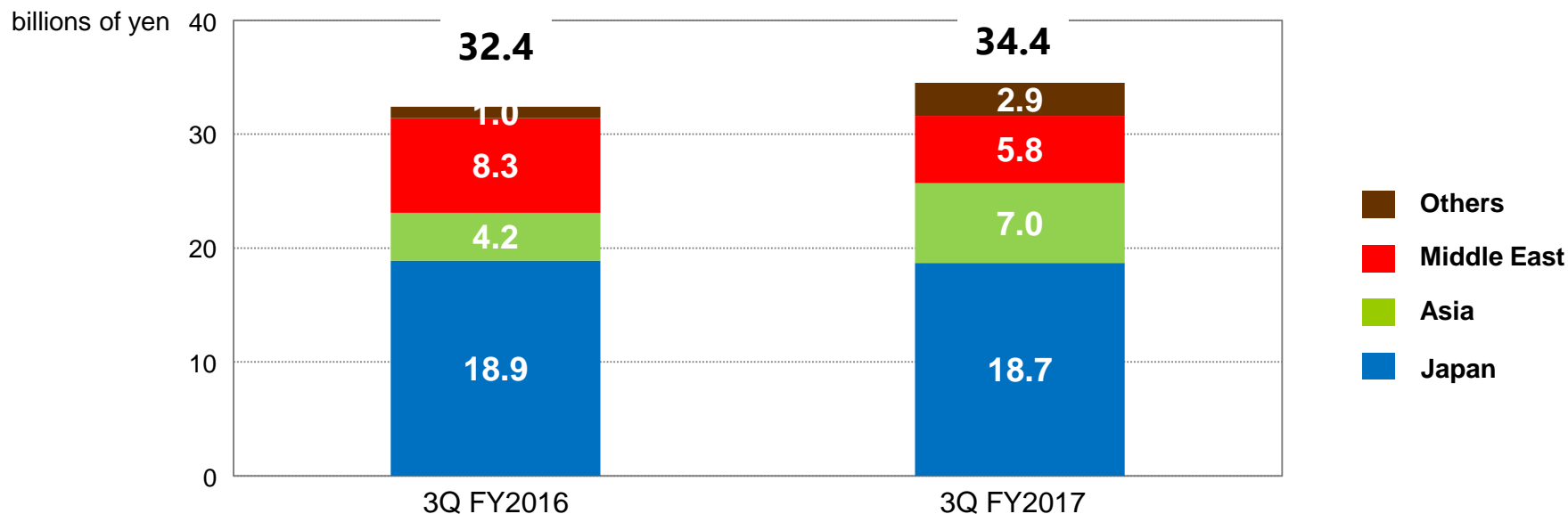
Order received by segment (consolidated)



Orders received breakdown by region

billions of yen

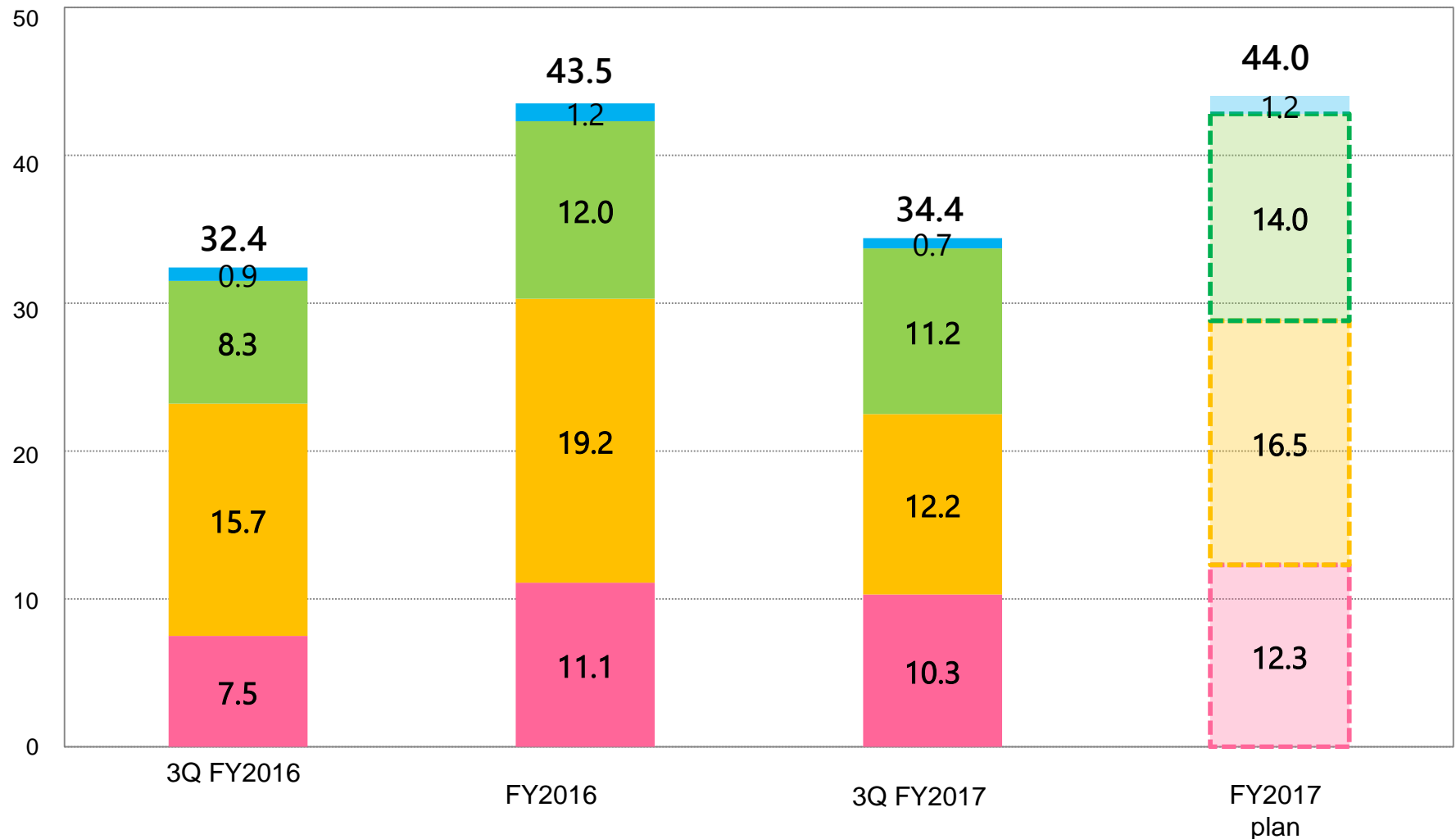
		Japan	Overseas	Breakdown			Total
				Asia	Middle East	Others	
	3Q 2016	18.9 (58.3%)	13.5 (41.7%)	4.2 (13.0%)	8.3 (25.6%)	1.0 (3.1%)	32.4
	3Q 2017	18.7 (54.4%)	15.7 (45.6%)	7.0 (20.3%)	5.8 (16.9%)	2.9 (8.4%)	34.4



Orders received by segment

Billions of yen

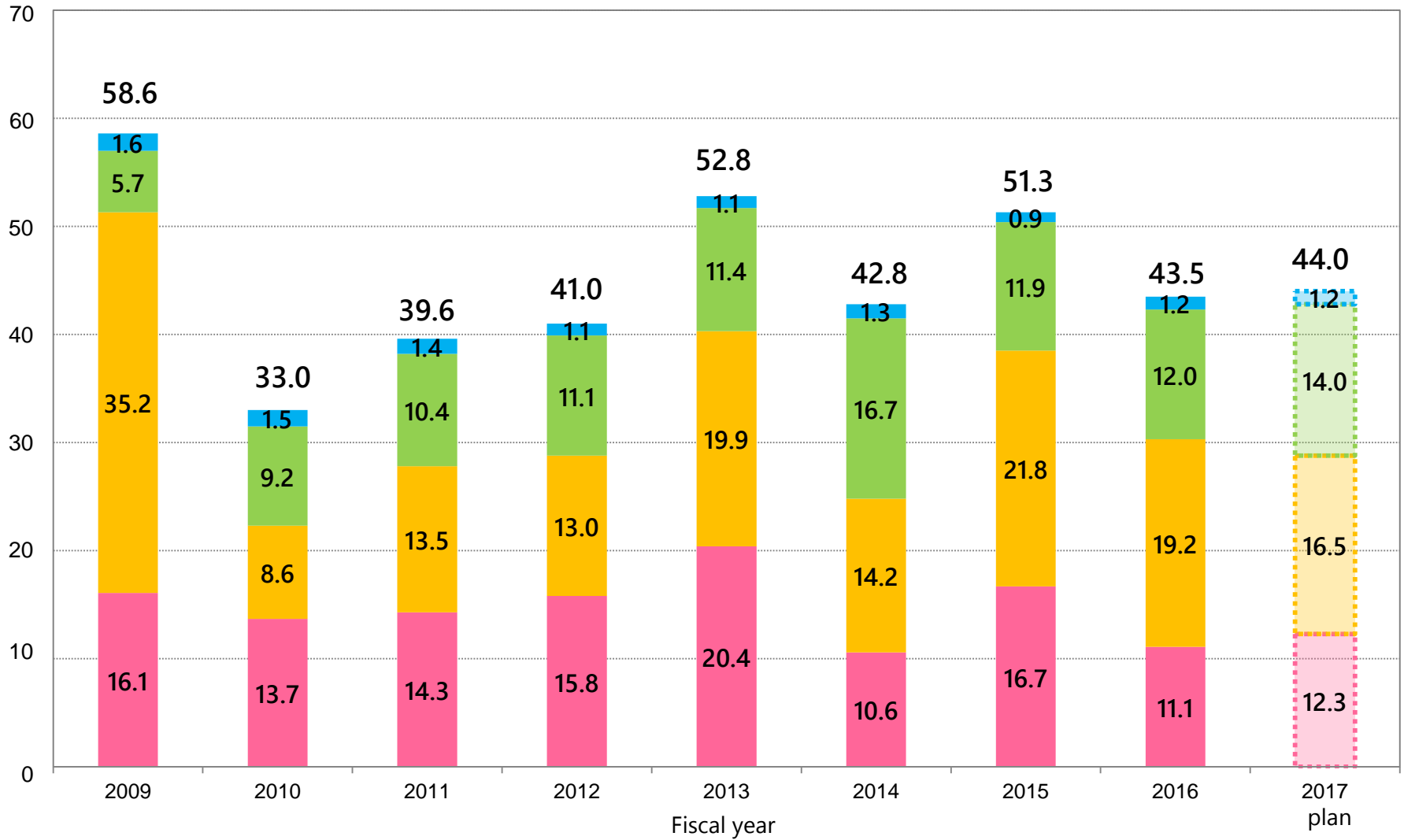
High-tech pumps Projects After-sales service Renewable energy & Environment



Orders received by segment

Billions of yen

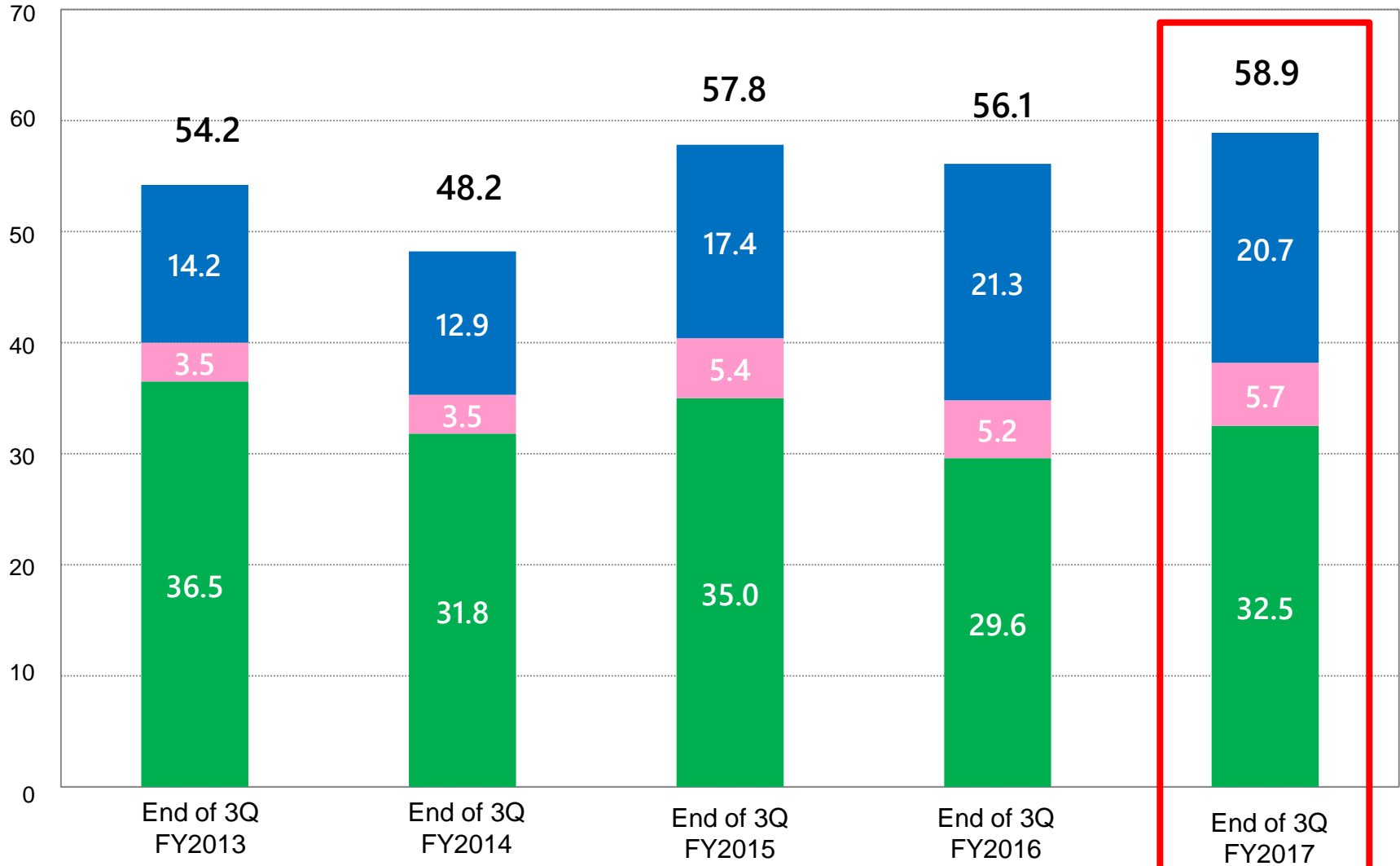
■ High-tech pumps
 ■ Projects
 ■ After-sales service
 ■ Renewable energy & Environment



Order backlog at the end of third quarter

Billions of yen

Public Private Overseas



Forecasts regarding future performance in these materials are based on judgment made in accordance with information available at the time this presentation was prepared. Therefore, please notice that there is a risk or uncertainty that the actual results may be different from these predicted results, depending on various factors.

【Inquiries】

**Torishima Pump Mfg.Co.,Ltd.
Investor & Public Relations Office
Tel : +81(0)72-695-0551
Email : torishima-ir@torishima.co.jp**