

Consolidated Financial Results for the 1st quarter of FY2019

(April 1st 2019 ~ June 30th 2019)

< Aug 8th 2019 >

TORISHIMA PUMP MFG.CO.,LTD.

Securities Code : 6363
www.torishima.co.jp/en

FY2019 1Q Financial Results Outline



		Billions of yen	YOY	Full-year plan
● Orders Received	...	12.2	-3.4	46.0
● Sales	...	8.6	+0.5	46.0
● Operating Income	...	-0.3	-0.2	2.5
● Ordinary Income	...	-0.4	-0.6	2.5
● Net Income	...	-0.4	-0.6	1.8

FY2019 1Q Financial Results

(Non-consolidated / Subsidiaries)



■ Non-consolidated

	FY2018 1Q	FY2019 1Q	Increase-Decrease	
			Amount	%
Sales	6.0	6.6	+0.6	+10.9%
Gross Operating Income (Gross profit margin)	1.2 (19.4%)	1.3 (19.9%)	+0.2 (+0.5pt)	+14.0% —
SG&A expense	1.7	1.8	+0.1	+4.1%
Operating income (Operating profit margin)	-0.6 (-9.1%)	-0.5 (-6.9%)	+0.1 (+2.2pt)	—

- Although SG&A increased due to temporarily cost such as relocation cost and 100th anniversary bonus, profit margins were up contributed by increased in sales in public sector.

■ Subsidiaries

Billions of yen

	FY2018 1Q	FY2019 1Q	Increase-Decrease	
			Amount	%
Sales	2.1	2.0	-0.1	-6.6%
Gross Operating Income (Gross profit margin)	1.2 (58.1%)	1.0 (48.9%)	-0.2 (-9.2pt)	-20.9% —
SG&A expense	0.8	0.8	+0	+8.7%
Operating income (Operating profit margin)	0.5 (21.9%)	0.2 (9.0%)	-0.3 (-12.9pt)	-64.3% —

- Subsidiaries declined due to a reactional fall from the previous year, however, it has maintained the same level compared to the FY2016.

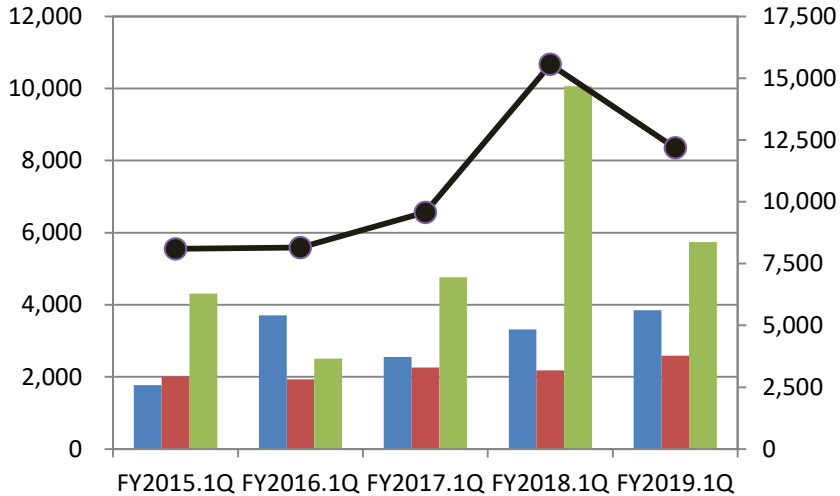
Orders received, Sales and Orders backlog by sector

Millions of yen

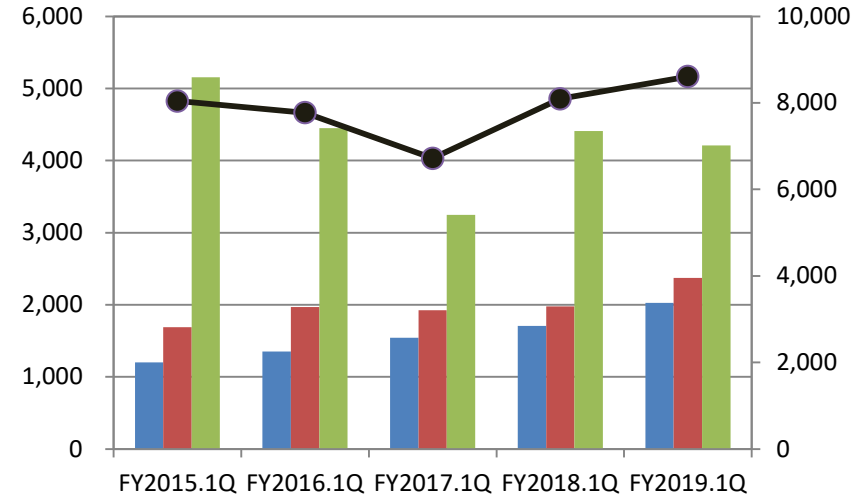
	FY2018 1Q			FY2019 1Q		
	Orders Received	Sales	Order Backlog	Orders Received	Sales	Order Backlog
Public sector	3,315	1,705	13,692	3,850	2,025	14,410
YOY rate	29.9%	10.5%	-13.3%	16.1%	16.1%	5.2%
Private sector	2,179	1,978	5,930	2,591	2,372	6,666
YOY rate	-3.6%	2.8%	6.1%	18.9%	19.9%	12.4%
Overseas	10,057	4,408	33,165	5,737	4,209	31,436
YOY rate	111.3%	35.7%	10.8%	-43.0%	-4.5%	-5.2%
Total	15,552	8,093	52,788	12,179	8,608	52,513
YOY rate	62.5%	20.5%	2.8%	-21.7%	6.4%	-0.5%

Orders received, Sales and Orders backlog by sector

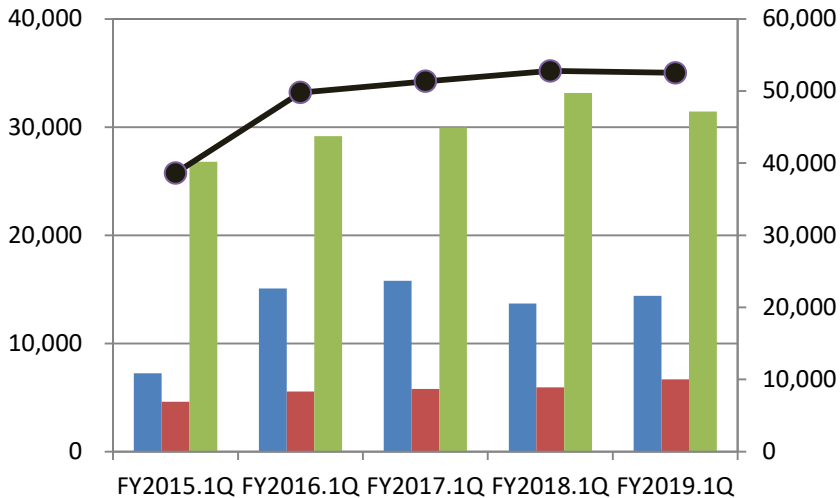
Orders Received



Sales



Order Backlog



Left

Public Private Overseas

Right

Total

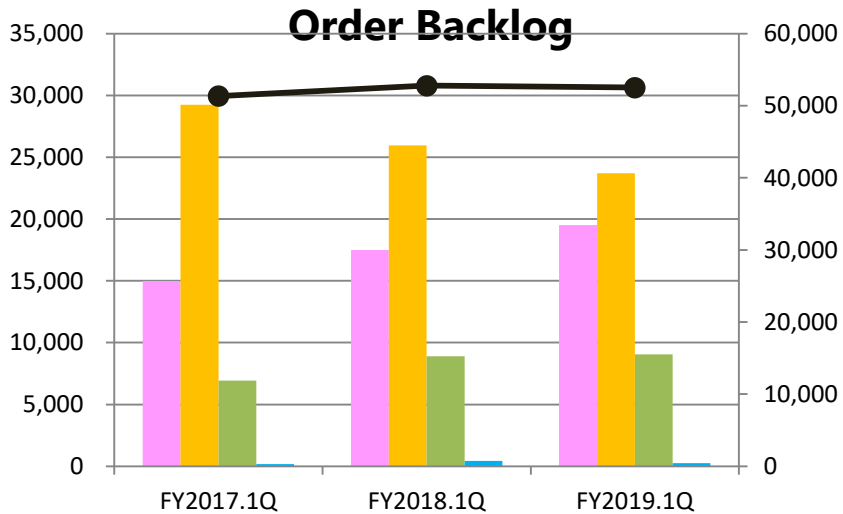
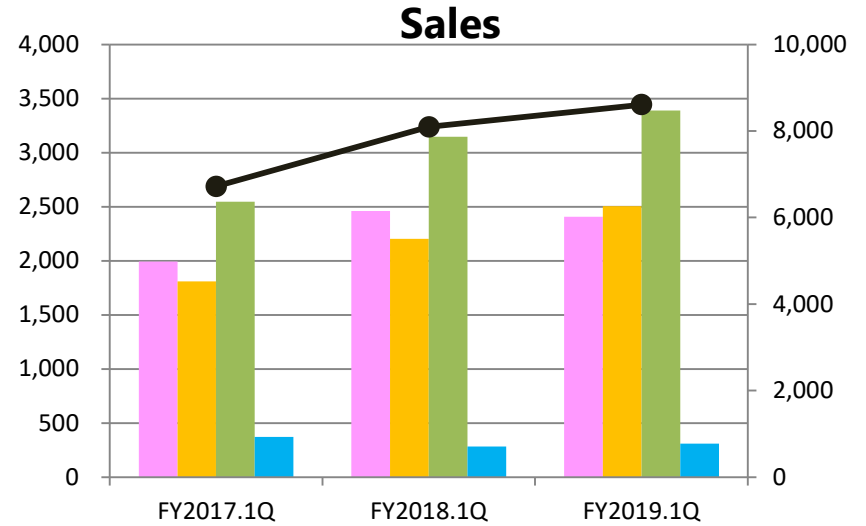
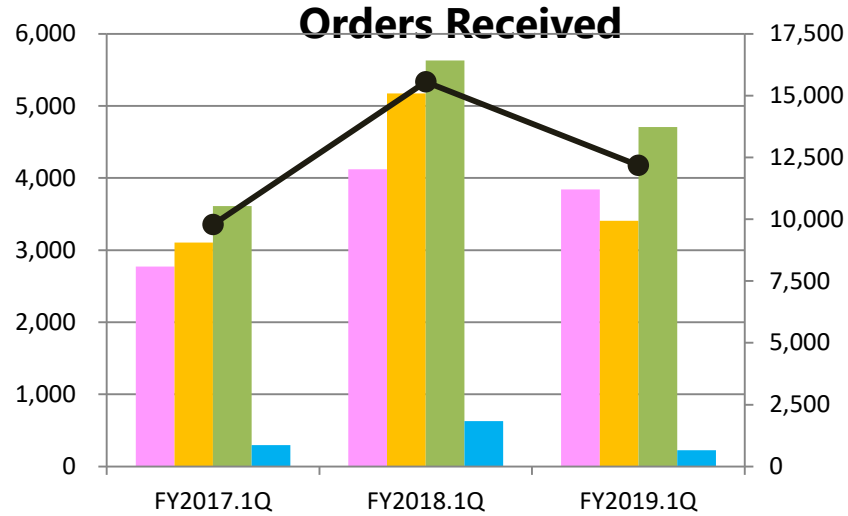
Millions of yen

Orders received, Sales and Orders backlog by segment



		FY2018 1Q			FY2019 1Q		
		Orders Received	Sales	Order Backlog	Orders Received	Sales	Order Backlog
High-tech Pump		4,120	2,459	17,493	3,840	2,406	19,503
	YoY rate	48.6%	23.3%	16.7%	-6.8%	-2.2%	11.5%
Project		5,174	2,204	25,966	3,406	2,504	23,694
	YoY rate	66.5%	21.8%	-11.2%	-34.2%	13.6%	-8.7%
Service Solutions		5,628	3,148	8,890	4,705	3,388	9,056
	YoY rate	65.7%	23.7%	28.2%	-16.4%	7.6%	1.9%
Environment & Renewable Energy		631	282	440	226	310	259
Total		15,553	8,093	52,788	12,179	8,608	52,513
	YoY rate	62.5%	20.5%	2.8%	-21.7%	6.4%	-0.5%

Orders received, Sales and Orders backlog by segment



Left

- High-tech pump
- Project
- Service Solutions

Right

- Renewable Energy & Environment
- Total

Millions of yen

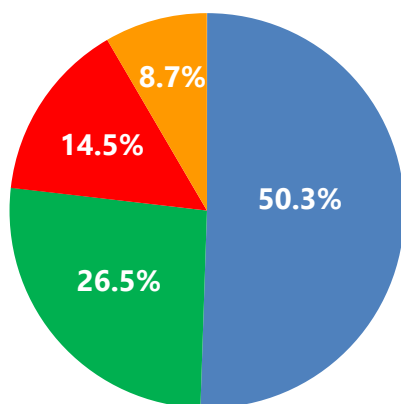
Orders Received breakdown by region

Billions of yen

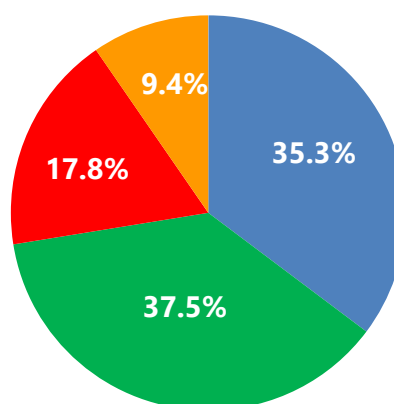
	Japan	Overseas	Breakdown			Total
			Asia	Middle East	Other	
FY2017 1Q	4.8 (50.3%)	4.8 (49.7%)	2.5 (26.5%)	1.4 (14.5%)	0.8 (8.7%)	9.6
FY2018 1Q	5.5 (35.3%)	10.1 (64.7%)	5.8 (37.5%)	2.8 (17.8%)	1.5 (9.4%)	15.6
FY2019 1Q	6.5 (53.3%)	5.7 (46.7%)	1.5 (12.3%)	2.8 (23.0%)	1.4 (11.4%)	12.2

■ Japan ■ Asia ■ Middle East ■ Other

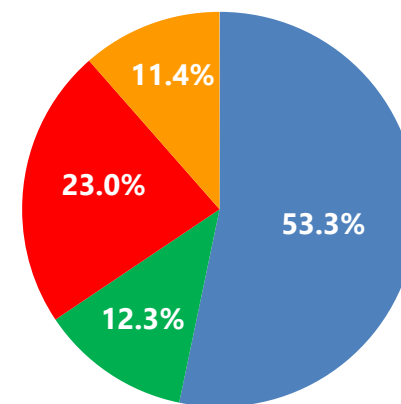
FY2017 1Q



FY2018 1Q



FY2019 1Q

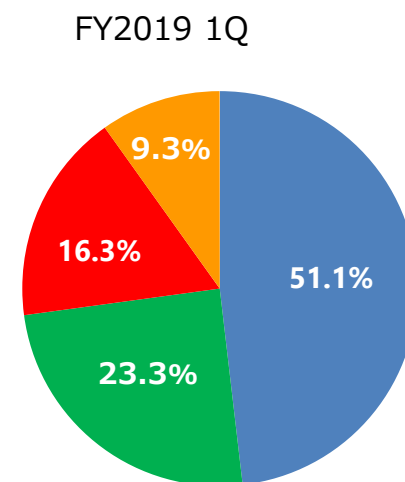
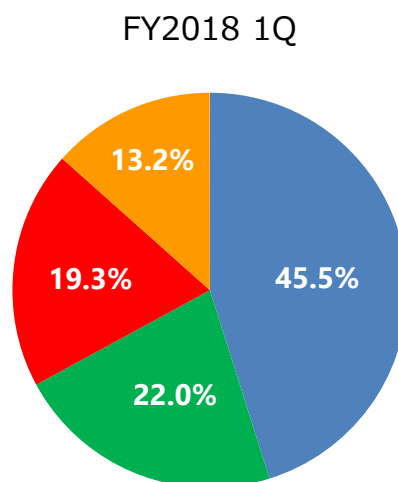
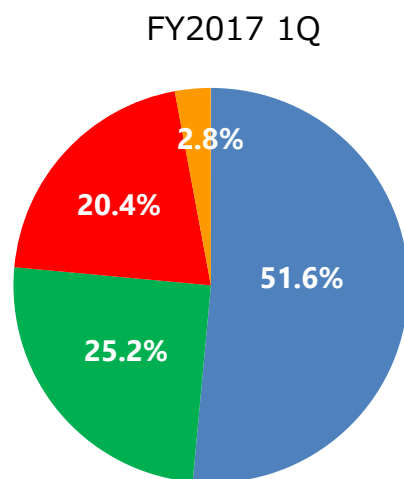


Sales breakdown by region

Billions of yen

	Japan	Overseas	Breakdown			Total
			Asia	Middle East	Other	
FY2017 1Q	3.5 (51.6%)	3.2 (48.4%)	1.7 (25.2%)	1.4 (20.4%)	0.2 (2.8%)	6.7
FY2018 1Q	3.7 (45.5%)	4.4 (54.5%)	1.8 (22.0%)	1.6 (19.3%)	1.1 (13.2%)	8.1
FY2019 1Q	4.4 (51.1%)	4.2 (48.9%)	2.0 (23.3%)	1.4 (16.3%)	0.8 (9.3%)	8.6

■ Japan ■ Asia ■ Middle East ■ Other



Forecasts regarding future performance in these materials are based on judgment made in accordance with information available at the time this presentation was prepared. Therefore, please notice that there is a risk or uncertainty that the actual results may be different from these predicted results, depending on various factors.

【Inquiries】

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